

# ABDELJALIL BOUSSAADA



Sales associate / costumer's services

## PERSONAL DETAILS

Doha, Qatar Doha  
ibrahimoudjalil@gmail.com, 33868247  
Driver's license: Valid driving license

## PROFILE

Energetic Sales Agent offering demonstrated success in identifying prospects and converting leads into customers. Superior communication skills, understanding of client needs, and high sales closing rates. Recognized for creativity and resourcefulness in meeting and exceeding sales, revenue, and profit goals.

## SKILLS

- |                       |                      |
|-----------------------|----------------------|
| Upselling products    | Sales presentations  |
| Social media savvy    | Market research      |
| Goal setting          | Self-motivation      |
| Sales strategies      | Brand promotion      |
| Objection handling    | Sales forecasting    |
| Relationship building | Creative thinking    |
| Multitasking          | Industry expertise   |
| Product knowledge     | Interpersonal skills |
| Client retention      | Customer service     |

## EMPLOYMENT

- |   |                     |
|---|---------------------|
| <b>Sales Admin</b><br>Aswan Al Qaram, Qatar   | Jan 2023 - Dec 2024 |
| <ul style="list-style-type: none"><li>Managed sales documentation, reports, and data entry to ensure seamless operations. -</li><li>Collaborated with the sales team to achieve targets and improve processes.</li><li>Coordinated with clients and suppliers to maintain strong relationships.</li><li>Monitored inventory and updated systems for accuracy.</li><li>Supported sales representatives by preparing presentations and proposals.</li></ul> |                     |
| <b>Sales Agent</b><br>Health and Beauty, Algeria  | Jan 2021 - Jun 2023 |
| <ul style="list-style-type: none"><li>Generated advertising brochures for vendor use. - Built a diverse and consistent sales portfolio.</li><li>Consulted with businesses to provide accurate product and service information.</li></ul>  |                     |

- Identified new business opportunities through cold calling, networking, marketing, and database leads.
- Increased sales and customer satisfaction through personalized servicing.
- Assisted call-in customers with questions and orders.

### **Sales Assistant**

Jan 2017 – Jan 2019

Store Watch and Perfume, Algeria

- Helped customers locate products and checked the store system for merchandise at other sites.
- Assisted customers with prompt and polite support in-person and via telephone.
- Remained calm and poised in high-stress, dynamic environments to promote excellent service.

## **EDUCATION**

### **Bachelor's in Accounting Science**

Aug 2018

Lounisi Ali Affroune, Algeria

## **LANGUAGES**

Arabic

English

French