

Abdul Nasser.  
Tharakanthodi

## CURRICULUM VITAE

### CAREER OBJECTIVE:

- ❖ *To work in a creative and challenging environment where I could develop my skills, constantly learn and successfully deliver solutions to the problems and grow there by integrating both personal and organizational goals.*

### EDUCATION:

Email:  
abdul  
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+974 55248503

- Proficient in MS Office, MS word, Excel and PowerPoint
- Bachelor's degree in economics – University of Calicut, India
- *Craftsmanship Diploma in Refrigeration & Air-Conditioning –Indian Engineering Technological, Society, Palakkad, Kerala*

### Personal Data:

Gender : Male  
Date of Birth: 10.2.1979  
Marital Status: Married  
Religion :Islam  
Nationality : Indian

Driving License: Qatar and  
Indian License

### PROFESSIONAL EXPERIENCE:

- Work with Ebnsina medical as a salesman Doha Qatar
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- *Keeping in contact with existing customers in person and by phone.*
- *Making appointments with and meeting new customers.*
- *Agreeing sales, price, contracts and payments.*
- *Promoting new products and any special deals.*
- *Advising customers about delivery schedules and after-sales service.*
- *Recording orders, giving feedback and reporting to the sales manager on time.*

### Languages Known:

- ❖ English -- Fluent
- ❖ Malayalam -- Fluent
- ❖ Hindi -- Fluent
- ❖ Tamil --Fluent
- ❖ Arabic --Speak

### Passport Details:

QID No 27935601716  
Passport No. : U0588566  
Passport exp : 03/11/2029  
Visa status : Transferable

**Sales Executive:**

- *Achieving monthly targets through Distribution and sales of products in the assigned routes in line with company and principal objectives.*
- *Executed general territory sales plan and exceeded sales goal.*
- *Handled customer service issues.*
- *Maintain & update customer account records for review with office on a daily basis.*
  
- **I have 14 years of work experience as pharmacy assistant in Ebnsina Medical establishment (Al-Quds pharmacy & Good life chemist) In Doha since August 2001 and nine years of work experience as assistant in Dr Scholl (foot care center) in Doha.**
- *Meeting and greeting customers and making them feel welcome.*
- *Devising and implementing the organization's sales strategies.*
- *Finding channels for selling and distribution of products.*
- *Building a report with a customer and subsequently closing the deal.*
  
- *Responsible for daily bank deposits (cash and cheques), processing of Letters of Credit and other bank-related transactions.*
- *Handle daily collection of cheques and payment from different clients for the company.*
- *Daily dispatch invoices to all clients of the company.*
- *Clerical work inside the office is assigned from time to time.*

- **DECLARATION:**

I hereby declare that all the particulars given above are true to my knowledge and if am given a chance to work in your concern I assure you I would be very sincere towards my job.

**Abdul Nasser**

**Place: Doha**