



# ARULSELVAN SELVARATNAM

## Carrier Objective

Possessing the necessary skills and experience in addition to excellent communication, interpersonal and analytical skills I am seeking a challenging position that will provide me the opportunity to utilize my skills, knowledge and competencies in order to achieve the company's goals and objectives.



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## LANGUAGE

- English
- Tamil
- Sinhala
- Hindi
- Malayalam

## EXPERIENCE

### **Merchandiser**

#### **ALI BIN ALI**

**2018- Now**

Ensures that products are available in a physical store or in stock for a virtual store. Then make sure the products arrive on time, and work closely with the purchasing department (and buyers) in order to forecast, plan, and monitor stock levels.

### **Sales Executive**

#### **Barzaq Trading & contracting Qatar**

**2017-2018**

promoting and selling a company's products or services to customers. Their primary objective is to generate revenue and achieve sales targets by identifying and pursuing new business opportunities while maintaining and expanding relationships with existing clients.

### **Credit Salesman**

#### **Abdul Lathif Al Aujan Group**

**2013 - 2016**

Reporting to traditional Trade Manager Achieve the sales and collection objectives. Meet Volume and business development objectives Meet collection deadlines in line with company policy. Merchandising and sales promotions.

### **Salesman**

#### **Arabian Beverage Company**

**2010 - 2013**

Promoting the products to the outlets in my territory. Achieve the sales and collection objectives. Meet Volume and business development objectives. Meet collection deadlines in line with company policy. Merchandising and sales promotions.

## EXPERTISE

- Leadership Skills
- Managements Skills
- Critical thinking Skills
- High level of adaptability and flexibility gained through working in different cultural and ethnical backgrounds.
- I possess comprehensive in-depth experience and knowledge across all marketing and sales functions in relevance to Retail Distribution and Key Account Sales

### **Indoor Salesman Cosmoplast Ltd,Dubai 2007 - 2009**

Engaging with customers to understand their needs, provide product information, and offer solutions that meet their requirements. Responding to customer inquiries, providing accurate and detailed information about products or services, and addressing any concerns or objections .Conducting product demonstrations or presentations to showcase features, benefits, and usage instructions.

### **Salesman Gamma pharmaceuticals Pvt , Ltd Sri Lanka 1999 - 2004**

## EDUCATION

Studied up to G.C.E Advance Level

## PERSONAL DETAILS

Full Name: Arulselvan Selvaratnam

Date Of Birth : 11th September 1979

Marital Status : Married

Driving license : Valid Qatar driving license

Nationality : Sri Lanka

## DECLARATION

All the details mentioned above are true additionally correct to aforementioned best of mein knowledge and beliefs.

*Arulselvan Selvaratnam*

S. Arulselvam