# **Hakim Haireche**

-Doha

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## Objective

- work in an environment which encourages me to succeed and grow professionally where I can utilize my skills and knowledge appropriately.

### **Experience**

#### PROFIT WEST HOME APPLIANCE COMPANY

11/2021 - 12/2024

- -WAREHOUSE MANAGER-
- -INVENTORY MANAGEMENT.
  - 1 -Monitor and maintain inventory levels to ensure adequate stock of materials and finished products.
  - 2- Conduct regular inventory audits and cycle counts to ensure accuracy.
  - 3- Implement inventory control systems to minimize losses and discrepancies.
- -RECEIVING AND STORAGE.
  - 4-Oversee the receipt of raw materials, components, and finished goods.
  - 5- Ensure proper storage conditions to maintain product quality and safety.
  - Organize the warehouse layout for efficient storage and retrieval of items.
- 6-SAFETY AND COMPLIANCE.
- -Ensure the warehouse complies with health and safety regulations.
- Conduct regular safety inspections and training sessions.
- Maintain a clean and organized warehouse environment.
- 7-COORDINATION WITH OTHER DEPARTMENTS.
  - -Collaborate with procurement, production, and sales teams to ensure smooth operations.
- 8-TEAM MANAGEMENT.
- -Supervise warehouse staff, including hiring, training, and performance evaluation.
- Assign tasks and responsibilities to team members.
- Ensure compliance with safety regulations and company policies.
- 9-Knowledge in different brands of home appliance like TCL/LG/SAMSUNG/GEANT ELECTRONICS/ARTHUR MARTIN/ARISTON/BEKO

# • LG electronics (homme appliance)

09/2019 - 10/2021

SALES representative

- 1-CUSTOMER ENGAGEMENT.
- 2-BUILDING RELATIONSHIP.
- 3-SALES NEGOTIATION.
- 4-COSTOMER SERVICE
- 5-CASH HANDLING AND TRANSACTION
- GROUPE INDUSTRIEL DES CIMENTS D'ALGÉRIE..
  - -LABORATORY ANAlyST-
  - 1. SAMPLING and TESTING
  - -Collecting samples of raw materials (limestone, clay, gypsum, etc.), clinker, and cement.

Conducting physical, chemical, and mechanical tests to evaluate composition and properties.

2-QUALITY CONTROL.

- -Ensuring that cement meets industry standards (e.g., ASTM, EN, or local regulations).
- -Monitoring consistency in cement production by testing setting time, fineness, strength, and chemical composition.
- -Identifying deviations and reporting issues to production teams for corrective action.
- 3-DATA RECORDING AND REPORTING
- -Documenting test results and maintaining laboratory records.
- -Preparing reports on quality trends and anomalies.
- -Assisting in process optimization by providing analytical insights

# Education

· Wansharissi high school

2024

Hassiba ben bouali university
Third year of bachelor's degree in geology

#### Skills

 -Sales. -Team building. -Problem solving. -Decision making. - driving forklifts . - strong experience in electronics brands and home appliance -Great communication skills. -fast learner. -Adapted to time and pressure. professional at work.

# Languages

- Arabic
- English
- French

#### Additional Information

Over the years, I have gained valuable experience and established strong connections with companies and factories in Turkey, China, and Algeria. These partnerships specialize in providing raw materials and assembling home appliances, enhancing my expertise in supply chain management and production processes. This network has allowed me to develop a deep understanding of sourcing, quality control, and international collaboration, which I leverage to drive efficiency and success in my role.