AYMEN
AKROUT

Sales executive ELV Security System

Contact

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📍 Doha - State of Qatar

👤 15/02/1991

Education

Technician Degree In Construction Electricity
10/02/2020 - 19/11/2022

Secondary High School Degree
06/2014

Skills

- Customer service
- Customer Relationship
- Financial transaction
- Adaptability
- Negotiation Skills
- Loan processing
- Problem-Solving
- Cash handling
- MS Office

Languages

- Arabic: Native
- French: Good
- English: Intermediate

Objective

International baccalaureate in economical and management, Cash Collector and responsible for collecting installments from customers bu submitting a daily report for a period of 4 years in STAR Company.
Senior electrical technician degree leading a team and supervising and maintain building as freelancer.

Experience

Senior Electrical Technician   *2022 – 2024*
Freelancer - Tunisia

- Installateur CCTV
- Deep knowledge in fire alarm system, Home automation
- Projects planning
- Stydy various financial offers
- Identity risks and be able to find different solutions
- Manual skills in high and low voltage electrical field
- Skilled in achieving customer satisfaction
- Skilled in time management
- Skilled in prioritizing to save time
- Skilled at the making circumstances work for me to achieve my goals

Customer service   *2014 – 2018*
STAR Company - Tunisia

- Manage large amounts of incoming phone calls
- Generate sales leads
- Identify and assess customers' needs to achieve satisfaction
- Build sustainable relationships and trust with customer accounts through open and interactive communication
- Provide accurate, valid and complete information by using the right methods/tools
- Meet personal/customer service team sales targets and call handling quotas
- Handle customer complaints, provide appropriate solutions and alternatives within the time limits; follow up to ensure resolution
- Keep records of customer interactions, process customer accounts and file documents