

ENGINEER NASIR ABBAS

(GRADUATE ENGINEER – CIVIL TECHNOLOGY)

PEB/Steel Structures /Sandwich Panel/ Cladding/Cold Store/Industrial Structure Expert

PROFESSIONAL EXPERTISE:



1. Managing Sales & Marketing.
2. Managing Proposal & Estimation any type of steel Buildings, Steel Structures, Cladding Systems.
3. Managing Proposal, Approval, Fabrication & Construction Drawings on Tekla & Auto CAD.
4. Managing Fabrication on site or inside facility.
5. Managing Installation any type of steel Building, Steel Structure & Cladding System.
6. Managing After Sale Service.

Experience More Than 12+ Years in Qatar & Pakistan:



1. Working as **Technical Sale Support Manager & Head of Steel Detailing** with **Al Buhsain Steel Industry W.L.L (JMB PANELS) Qatar** from 02nd OCT 2023 to until now.
2. Worked as **Operations & Procurement Manager with ASM STEEL BUILDINGS /ASM CLADDING SOLUTION/ASM INDUSTRIAL DOORS** Pakistan 1st December 2017 to 05th July 2023.
3. Worked as **Fabrication & Installation Engineer with NACON ENGINEERING (PVT.) LTD Pakistan** from 16th April 2014 to 07th September 2017.
4. Worked as **Installation Supervisor with DESCON ENGINEERING (PVT.) LTD Qatar** from 08th May 2012 to 03rd January 2014.

PERFORMED CURRENT RESPONSIBILITIES AND IN PAST:

1. Checking Project Schedule & Collaborate with client, Sales, Design, Detailing, Production and Execution department.
2. Managing Project Activities According to HSE Protocols.
3. Managing Purchasing and Fabrication, Installation According to PIF.
4. Managing Drawings According to PIF and Design Data.
5. Checking and providing Approval Drawing according to PIF & fabrication drawings (Tekla Detailing drawing) also construction drawing, Complete Sheeting and Trimming Drawings.
6. Checking BOM, Packing list, Complete import documents, final Dispatch report.
7. Checking and preparing cutting plan for reducing wastage.
8. In case of any error collaborate with site engineer through what's app/email and provide them solution.
9. Managing RFQ, PO, Analytical Quotations skills.
10. Superior negotiation skills With Client and Vendors.
11. Managing Material Purchasing experience from Pakistan, China and UAE.
12. Compete purchasing according to client/Sales requirement (HR, GI, PPGL, PPGL, AZM, PPAL ACCESSORIES).
13. Check All Test Reports and project related all Reports.
14. Visit the site and check arrangement everything for erecting the steel building.
15. Visit Site and check Installation Plan.
16. Managing Layout for anchor bolts and place them according to drawing.
17. Arrange complete tool for according to drawing for installation.
18. Arrange labor for execution and Managing Offload building and de-sceding of steel building for import building.
19. Managing Fixing of Primary Frame (Rafters, Columns, Purlins, Girts, Flange Braces, Cable Braces, ETC). Managing Fixing of secondary frame (Screw Profile Sheets, Standing Seam ETC) according to drawing.



CONTACT:

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 : engineer.nasirabbas@gmail.com
 : Qatari Driving License
 : Visa Valid QID, NOC Available
 : Pakistani Nationality

PROJECT EXPERTISE:

- 1-PEB Buildings/Steel Structure.
- 2-Conventional Buildings.
- 3-Industrial Steel Structure.
- 4-LGS Buildings.
- 5-Porta Cabins
- 6-Cold Storerooms.
- 7-Cladding System (Sandwich Panel, Profiled Panel, Lock Seam, Standing/Lock Seam, Kwik Span, Decking Panel)

EDUCATION:

- Graduate BS Civil Engineer
 Diploma Associate Engineering
 High School

COMPUTER SKILLS:

- Tekla Structure
 Auto CAD
 MS Office
 Social Media Advertising
 Picture & Videos Editing

20. Managing Crain operation according to Frame weight.
21. Identify the error and kill them at site during all the operations.
22. Managing Company Social Advertising accounts.
23. Assist sales, business development, and marketing team in preparing and implementing sales strategies to meet annual sales objectives.
24. Manage relationships with customers by initiating, planning, and executing all technical activities.
25. Plan and forecast Market demand always provide the best solution to the client.
26. Research potential customer needs and provide quotes. Identify customers' needs and schedule meetings with those customers.
27. Plan and execute sales presentations and demonstrations. Provide ongoing customer service. Prepare and deliver closing and solution presentations.
28. Responsible for completing operations from agreement to hand overing the project to client.

SUCCESSFULLY COMPLETED PROJECTS:

1. 2000SQ.M Ashghal Building Qatar Government PIR Roof Sandwich panel.
2. 8000SQ.M Manufacturing Industry Sandwich Panel (Qatar)
3. 3000SQ.M Storage Shed Sandwich Panel (Qatar)
4. 9000SQ.M Cold Storerooms (Qatar)
5. 6900SQ.M Qatar Army Base Sandwich Panel (Qatar)
6. 8600 SQ.M Manufacturing Factory Sandwich Panel (Qatar)
7. 1200 SQ.M Warehouse Project (Sandwich Panel) Qatar
8. 450 MT Sports complex gymnasium Mardan (Truss Frame+LockSeam Sheet)
9. 1800MT Quetta Commercial Center (Rafter Frame +Screw Profile)
10. 180MT Armed forces Hanger+Doors Khuzdar (Rafter Frame+Screw Profile)
11. 350 MT Pak Army Date Processing Plant Panjgur (Rafter Frame+Sandwich Panel+Standing Seam)
12. 300MT Aircraft Hanger Turbat (Rafter Frame + Screw Profile)
13. 500MT Trango TEK Sialkot (Rafter Frame + Standing Seam Profile)
14. 170MT Aircraft Hanger Turbat (Rafter Frame + Screw Profile)
15. 120 MT Pak star Auto Mobile industry Sheikhpura (Rafter Frame +Screw Profile)
16. 110 MT Pakistan Navy hangar Doors Turbat (Doors Fabrication Installation)
17. 130 MT Al-Ghazi Tractor Parking Shed (Rafter Frame +Screw Profile)
18. 80 MT Gymnasium Hall Kohat (Truss Frame +Standing Seam)
19. 90MT shopping mall Failsalabad Atrium (Rafter Frame +Standing Seam)
20. 100 MT Gymnasium Hall Pabbi (Rafter Frame +Standing Seam)
21. 60 MT Gymnasium Hall Peshawar (Rafter Frame +Standing Seam)
22. 60MT Pepsico Multan (Standing Seam Profile)
23. 30MT Yamac Engineering Faisalabad (Rafter Frame + Screw Profile)
24. 100MT INDUS Toyota Motor Karachi (Standing Seam Profile)
25. 90MT Marquee Quetta (Rafter Frame + Screw Profile)
26. 100 MT Zarghoon Engineering Quetta (Rafter Frame + Screw Profile)
27. 20MT Cardiac Center Quetta (Bridge with Checker Plate)
28. 8 MT Shopping Mall Failsalabad Atrium (Bridge with Decking Panel)
29. 10 M. Ton LGS Building Oppo Mobile (LGS+Screw Profile)
30. 40M.Ton Sports Complex Kohat (Truss+Lockseam)
31. 35M.Ton Bulashah Paper Mill Kasur (lock Seam Supply & Installation)

CERTIFICATE AND PROFESSIONAL TRAINIUN:

1. **Lifetime awarded Membership** as a **Graduate Technical Engineer** from National Technology Council Pakistan.
2. **Certification** from PMI of Project Management Foundation: Teams, Communication, from LinkedIn e learning Institute.



EXTRA ACTIVITIES:



1. Attend Dubai World trade center Exhibition 2017.
2. Attend Dubai World trade center Exhibition 2018
3. Attend Shutdown Qatar Gas LNG Plant 2015.
4. Karachi Expo 2020
5. Islamabad Expo 2022

12+ YEARS PROFESSIONAL DEALING WITH FOLLOWING MULTINATIONAL BRANDS:

1. Kingspan Qatar
2. MBS UAE
3. Kirby Pakistan
4. Zamil Pakistan
5. ASM Steel Buildings
6. ASM Cladding Solution Pakistan
7. ASM Industrial Doors Pakistan
8. Izhar Steel Pakistan
9. Tiger Profile and Insulation LLC UAE
10. JMB Panels Qatar
11. Al Buhsain Steel Industries W.L.L Qatar
12. RECO ENGINEERING Pakistan
13. Banu mukhtar Steels Pakistan
14. Hangzhou Steel China
15. ICL Steel China
16. Yingyee Machine
17. BMS Machine China
18. BlueScope Japan

LANGUAGES:

1. English
2. Hindi
3. Urdu
4. Arabic (Basic)