

FAHAD MUNEEER

Doha, Qatar • +974-77749512 • inboxfahadm@gmail.com • linkedin.com/in/fahadmuneer1



PROFESSIONAL EXPERIENCE

PALM WAYS TRADING AND CONTRACTORS

Purchase and Sales Supervisor

Doha, Qatar
Dec 2024 – Present

- Sourcing, selecting, and maintaining relationships with suppliers and buyers, negotiating prices, and ensuring timely delivery of materials and services required for projects.
- Managing purchase and sales orders, overseeing inventory levels, and ensuring that materials are available without overstocking, while staying within budget constraints.
- Drafting, negotiating, and ensuring compliance with contracts, while maintaining quality standards and ensuring procurement meets project specifications.
- Monitoring procurement expenses, implementing cost-saving strategies, and identifying potential supply chain risks, while maintaining proper documentation and reporting.

CHOUDHRY AGRO-FARM

Farm Manager

Layyah, Pakistan
Apr 2023 – Dec 2024

- Conducted regular inspections, improving crop yield by 15% through enhanced pest control and optimized harvesting processes.
- Implemented safety protocols that increased operational efficiency by 10% and reduced waste by 8%.
- Organized 12+ customer events annually, expanding farm engagement and increasing revenue by 20%.
- Collaborated with veterinarians to address livestock health issues, leading to a 25% reduction in infestations and improved overall livestock well-being.

KOHINOOR GRAMMAR SCHOOL AND COLLEGE

O Level's Subject Teacher

Faisalabad, Pakistan
Apr 2019 – Mar 2023

- Developed and implemented 50+ lesson plans aligned with educational standards and curriculum requirements.
- Monitored and graded 100+ student assignments weekly, providing personalized feedback to support academic growth.
- Integrated assistive technology and resources for special needs students, improving accessibility and engagement by 15%.
- Boosted student interest and participation by 20% through dynamic teaching methods and subject matter expertise.
- Adapted teaching strategies to accommodate diverse learning speeds, resulting in a 90% student mastery rate across various topics.

FERTINOVA AGRO CHEMICALS

Sales Officer

Faisalabad, Pakistan
Nov 2014 – Jan 2019

- Conducted market research to identify customer needs, monitor competitors, and improve product strategies.
- Built strong relationships with farmers, distributors, and retailers, ensuring customer satisfaction and loyalty.
- Organized training sessions and field demonstrations on safe pesticide use, dosage, and application methods.
- Prepared sales reports, market analysis, and maintained records to support decision-making.
- Achieved sales targets and expanded the customer base to drive revenue growth in agriculture.

PUNJAN FORESTRY RESEARCH INSTITUTE

Forestry Intern

Faisalabad, Pakistan
Aug 2011 – Dec 2011

- Acquired practical experience in forest inventory, mapping, and analysis, applying forest ecology and management principles to assess 500+ acres of land.
- Registered and maintained accurate data in databases, ensuring 100% reliability in project documentation and reporting.
- Coordinated site preparation, planting, and crop tending for 10+ projects, supporting the implementation of effective silvicultural practices.

- Provided technical expertise on forest growth, pests, and diseases, contributing to forestry research and delivering detailed reports on findings.
- Collaborated with 20+ farmers and landowners to secure management contracts, assisting in data preparation for forest management plans and GIS mapping.

EDUCATION

UNIVERSITY OF AGRICULTURE FAISALABAD

Faisalabad, Pakistan

Master of Science (Honours) Agriculture-Forestry

2014

- Graduated with a Master of Science in Agriculture with a strong foundation in sustainable agricultural and forest practices, advanced research methodologies, and data-driven decision-making

UNIVERSITY OF AGRICULTURE FAISALABAD

Faisalabad, Pakistan

Bachelor of Science (Honours) Agriculture Sciences

2012

- Earned Bachelor of Science in Agriculture, specializing in crop management, soil science, and modern agricultural techniques to enhance productivity and sustainability

ADDITIONAL INFORMATION

- **Skills:** Agricultural Research Methods, Soil Science and Analysis, Crop Management and Production, Irrigation Systems Design, Pest and Disease Management, Data Analysis and Statistical Software, Sustainable Agriculture Practices, Farm Equipment Operation, Plant Breeding Techniques, Environmental Impact Assessment, Agricultural Policy and Economics, Communication, Problem-Solving, Teamwork.
- **Certifications:** Certificate of Appreciation - Annual Welcome Function, Certificate of Participation - Annual Welcome Function, Certificate of Excellence - Annual Sports Gala, Certificate of Appreciation - Kissan Convention, Certificate of Participation - Scientific Writing and Plagiarism.
- **Driving License:** International Driving License (LTV) for Car and Bike, Issued by Govt. of Pakistan.
- **Languages:** English (Proficient), Urdu (Proficient), Punjabi (Proficient)