



# JOEY CACHUELA

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New Salata Aaliyah St., Doha Qatar.

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## KEY QUALIFICATION

A highly experienced operations supervisor with a proven track record of success in the Logistics & Supply Chain field. Possesses excellent problem solving, communication, and organizational skills to ensure the efficient and successful management of all operations.

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## SKILLS & INTEREST

Team management  
Data analysis  
Microsoft office  
Financial reporting

Marketing strategy  
Operation management  
SAP System(Retail)  
Client relationship

Project management  
Ax system

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## PROFESSIONAL EXPERIENCE

### Almeera Consumer Goods.(Hypermarket) (Qatar)

09/2019-01/2025

#### Operations Supervisor/Duty manager/Procurement officer

Demonstrated exceptional leadership by overseeing nationwide operations, resulting in a phenomenal growth rate of 120% within two years. Played a pivotal role in spearheading the conception and execution of subscription video-on-demand over-the-top streaming products.

#### Accomplishments:

- Lead cross-functional teams to optimize operational efficiency and productivity.
- Developed and implemented a new quality control program, resulting in a 30% reduction in product defects and a 20% increase in customer satisfaction scores.
- Managed a team of 10 employees, improving overall productivity by 25% through effective coaching and performance management.
- Develop and maintain KPIs to monitor performance and drive continuous improvement.
- Utilize data analytics to inform strategic decision-making and operational adjustments.
- Lead cross-functional teams to optimize operational efficiency and productivity.
- Sending administrative report and sales report monthly.
- Making orders using SAP system. Supervising store operations.

### Danube Hypermarket (Riyadh, Saudi Arabia)

04/2017-05/2019

#### Sales Executive

Drove the organisation to remarkable achievements, realising an exceptional growth rate of 110% over two years. Proactively identified solutions to enhance the sales capabilities.

#### Accomplishments:

- Led a team of 5 sales professionals who consistently brought big accounts, driving year-over-year company profits at a rate of 80%.
- Seconded by national sales manager to support sales teams in other regions and ensure that their quarterly targets were achieved.
- .Developed a new system for generating sales leads which was implemented across the organisation and resulted in a 30% improvement in sales performance.

### Handyman Do it best (Hardware Store)(Philippines)

06/2011-01/2017

#### Admin Assistant/Data Entry

Ordering new office equipment, such as stationery, printer refills or staff uniforms. Scheduling office meetings between teams, managers and departments.

#### Responsibilities & Accomplishments:

- Developed a scheduling automation tool that decreased meeting coordination time by 50%, enhancing executive time management and decision-making.
- Trained and mentored a team of three junior administrative assistants, fostering professional growth and improving overall office efficiency by 30%.
- Managed office budget allocations, identifying cost-saving opportunities that resulted in a 15% reduction in operational expenses.
- Making encoding of barcode on system if have new items systematically.
- Creating sales data analysis per month.
- Ordering new office equipment, such as stationery, printer refills or staff uniforms. Scheduling office meetings between teams, managers and departments.
- Assisting customer and give satisfaction.
- Explaining the feature and benefits of the product.
- Handle customer complaint.
- Monthly inventory.
- Checking items to make sure the shelf price is same on POS.

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## EDUCATION

### **Philippine Maritime Institute (Manila, Philippines)**

Graduate Diploma in Marine Transportation

06/2007-05/2010

### **Araullo High School (Manila, Philippines)**

Graduated Diploma

06/2004-03/2007