

MOHAMMED IRFAN SIDDIQ

S A L E S P R O M O T E R



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PROFILE

Results-driven Sales Executive with 3 years of experience in exceeding targets and fostering client relationships. Expertise in consultative selling, market analysis, and CRM tools to drive revenue growth. Skilled in identifying new opportunities, negotiating deals, and closing sales efficiently. Strong communication, problem-solving, and relationship-building skills. Proven ability to adapt to market changes, work under pressure, and collaborate cross-functionally to enhance client satisfaction. Committed to continuous learning and achieving sales excellence through strategic, client-focused approaches.

EXPERIENCE

SALES EXECUTIVE

**Bajaj Electronics, Hyderabad, India |
December 2023- December 2024**

- Demonstrated strong product knowledge and expertise, providing valuable insights and recommendations to customers
- Participated in sales promotions and events, contributing to the success of the showroom's marketing initiatives

SALES EXECUTIVE

**Sangeetha Electronics, Hyderabad, India |
December 2022 - Nov 2023**

- Exceeded sales target through effective product demonstrations and upselling
- Built strong customer relationships, increasing retention rates.

SALES EXECUTIVE

**Reliance Digital, Hyderabad, India |
May 2021 - Nov 2022**

- Consistently met or exceeded sales targets, contributing to the growth and profitability of the showroom
- Developed and maintained strong relationships with customers, resulting in repeat business and referrals

EDUCATION

St Marys High School

Board of Secondary School of Education
2013

Chaitanya Junior College

Board of Intermediate
2014– 2016

Osmania University

Bachelors of Business Administration
2017-2020

SKILLS

- Exceptional communication and interpersonal skills, adept at building and maintaining relationships at all levels.
- Highly effective both independently and in team environments, contributing to group success and collaboration.
- Detail-oriented with a proven ability to manage multiple tasks and projects simultaneously while maintaining high quality.

LANGUAGES

- English
- Hindi
- Telugu
- Urdu
- Arabic