



NISHAD PUTHANPURAYIL

SALES EXECUTIVE



EXPERIENCE

MARKETING AGENT | (Present)

BLACK CAT – DOHA, QATAR

- Demonstrated excellent customer service
- Proven ability to collaborate with Clients to achieve desired results
- Developed and maintained relationship with lenders
- Communication through face-to-face and phone interactions.
- Successfully identify customer or market opportunities
- Maintained positive relationship with clients
- Assisted in the development of property listing and marketing

SALES EXECUTIVE | 2016 – 2022

SPARCOT INTRNATIONAL- MANAMA,BAHRAIN

- Sales and marketing of house hold and electronics items
- Meeting the assigned targets on time.
- Checking the movement of products and maintaining proper availability of all the items
- Comparing the sales and setting targets to meet sales compared to last year.
- Coordinating with the buyers and suppliers in case of issues like opening new assortments, creating new barcodes, checking for aggressive promotions.
- Approaching customers listening to them complains and suggestions, and providing them with their requirements.

SALES EXECUTIVE | 2015 – 2016

GLOBAL WHITE ANGEL - SALALAH, OMAN

- Explain and demonstrate use of cosmetics .
- Analyzing financial information and summarizing financial status.
- Coordination with Statutory and external sales team.
- Sales and marketing of cosmetics items.
- Provide customer feedback to cosmetic sales..

CASHIER | 06.2015 – 09.2015

DAY MART HYPERMARKET - KERALA, INDIA

- Prepare payments by verifying documents
- Accomplish the result by performing the duty
- Keep Tracking Employees work flow
- Creating and Managing Employee payrolls
- Give training to new staff
- Building a good relationship with Clients



EDUCATION

BCOM - Cooperation | 2015

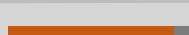
Calicut University, Kerala

HIGHER SECONDARY | 2012

Board of Higher Secondary Examination, Govt of Kerala

SKILLS & EXPERTIZE

Sales leadership



Marketing&sales



Team Building



Industry forecast



Business analysis



Internal Control



Strategic planning



Time managment



Market research



Financial Statements



Business develop



Critical thinking



Ability to work



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DOHA, QATAR

ABOUT ME

Customer focused sales professional with 5 years of experience in exceeding sales targets, spearheading new sales processes, and driving sustainable revenue growth with in fast-placed environments. Highly dynamic sales representative with a proven track record of achieving maximum sales profitability and account penetration for assigned regions. Committed to working hard to establish new business and maintain existing customer relationship. Professional with over 1 year of experience in reconciliation, AR/AP,P&L analysis and management of general accounting fucntions.

PROFESSIONAL QUALIFICATION

Diploma in Computerized financial Accounting

COMPUTER SKILLS

- Microsoft Excel
- Tally ERP9
- Peachtree
- PowerPoint

LANGUAGES KNOWN

- English
- Arabic
- Hindi, Malayalam and Tamil

PERSONAL DETAILS

Date of Birth : 06.06.1993
Nationality : Indian
Gender : Male
Marital Status : Married
Visa Status : Transferable RP with NOC

INTERESTS

