

# MEERASHAHIBU MOHAMED WASEEM

SALES MAN CUM SALES PROMOTER INDOOR
04 YEARS OF EXPERIENCE

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waseemth1993@gmail.com

DOHA,QATAR

WISA Work visa with NOC

## **EDUCATION**

DIPLOMA IN COMPUTERIZED ACCOUNTING
Paclanka

DIPLOMA IN OFFICE AUTOMATION

College Of Management and Technology International

ADVANCE LEVEL COMPLETED

## **SKILLS**

Knowledge and passion for products

A welcoming and friendly demeanor

Intuition to anticipate which products will appeal to different customers

Active listening to best determine a customer's wants and needs

#### **PROFILE**

To obtain a career-oriented position in a professional, progressive organization whereby mutual growth and prosperity is underlined. Execution of duties to the best of my abilities and establishing a position of trust, prosperity, and confidence within the company

## **WORKED EXPERIENCES**

INDOOR SALES PERSON FRUMENTUM GOURMET POPCORN OATAR 08 Months

2012-2015

SALESPERSON PANDA HYPER MARKET

SAUDI ARABIA

- Listening to what customers want and helping them find the perfect product for their needs.
- Constantly building product knowledge and delivering this knowledge in engaging ways.
- Setting up attractive product displays and promotional booths. Delivering presentations and demonstrations to customers and other stakeholders.
- Engaging in meaningful interactions and building good relationships with customers.
- Distributing samples and providing feedback for improvement to the management team.
- Following up with customers and providing guidance on product selection.
- Meeting daily targets and submitting sales reports.
- Identify interest and understand customer needs and requirements
- Set up booths or promotional stands and stock products Collaborate with sales and marketing teams to align promotional activities with overall business objectives.
- Build and maintain relationships with key stakeholders, including clients, vendors, and event organizers.
- Maintain knowledge of industry trends, competitor activities, and market conditions to stay informed and adapt promotional strategies accordingly.

## **LANGUAGES**

English - Good

Arabic - Good

Hindi - Good

Malayalam - Good

## **SOFTWARE SKILLS**

MS office/Word / Excel /Powerpoint Windows 10/11 E-mail & Internet

### PERSONAL DETAILS

Full Name: Meerashahibu Mohamed Waseem

Date Of Birth: 01/01/1993

Civil Status: Married Nationality: Sri Lankan Passport No: N9617730

#### **MERCHANDISER**

## CARGILLS FOOD CITY

06 MONTH

SRI LANKA -

- Manage and maintain the storage conditions of goods received in the warehouse.
- Coordinate retail space activities, dispose of trash and manage the cleanliness of the storeroom.
- Provide customer service since they work in a visible space on the floor while arranging merchandise.
- Stock the shelves of the warehouse with goods and keep inventory.
- Receive merchandise that comes into the warehouse and ensure that the merchandise is unloaded and stored according to established procedure.
- Maintain the cleanliness of the store and enhance the appearance of the store by adopting the most appropriate display techniques.
- Notify management of any damaged or defective merchandise.

I Do Hereby certify that the above information given by me are true and accurate.
Mohamed Waseem