Quratulain Nisar

Sales Executive

Summary

Looking for an exciting and dynamic role where I can utilize my skills and experience to drive tangible results. Passionate about joining an organization that fosters a culture of innovation, continuous learning, and personal growth..

Education

Master of Business Administration (MBA)

form Hazara University Mansehra

fieldStudy – Aug 2014 Jan 2016.

Bachelor of Commerce (BCom)

form Hazara University Mansehra fieldStudy – Apr 2012 Apr 2014.

Diploma Of Commerce

form Government College Of Techical Education Pakistan fieldStudy – Mar 2010 Apr 2012.

Experience

Hezkert.Com

form Sales Executive

Jan 2024 – Continue

meeting with clients virtually or during sales visits. demonstrating and presenting products. establishing new business. maintaining accurate records. attending trade exhibitions, conferences and meetings. reviewing sales performance. negotiating contracts and packages..

Easses International Immigration Company

form Telle Caller

Jan 2023 – Dec 2023

help their clients achieve their business goals by providing expert advice in their field of proficiency. They work with their clients and advise them on matters such as business development, finance,



Contact

Email: ainikhan339@gmail.com

Phone: 70483106

Nationality: Pakistani

Gender: Female

Skills

Adaptability $\star \star \star \star \star$ **Communication Skills** $\star \star \star \star \star$ Creativity $\star \star \star \star \star$ **Critical Thinking** $\star \star \star \star \star$ **Customer Service** $\star \star \star \star \star$ **Decision Making** $\star \star \star \star \star$ Leadership $\star \star \star \star \star$ **Presentation Skills** $\star \star \star \star \star$ Problem Solving $\star \star \star \star \star$ **Research Skills** $\star \star \star \star \star$ Ability to give and

Ability to give and receive feedback

* * * * *

Ability to delegate and empower

marketing, sales, operations, customer service, accounting and financial planning, among other.

Alex International Immigration Company Pakistan

form Sales Representative

Mar 2021 - Dec 2022

Sell the services and solutions that the company/manufacturer offers. Maintain and grow a strong client base. Find new business opportunities and maintain a healthy pipeline for future deals..

Muslim Commercial Bank Pakistan

form Administrative Assistant

May 2019 - Dec 2020

Secretaries and administrative assistants help an organization run efficiently. They use computer software to create spreadsheets; manage databases; and prepare presentations, reports, and documents. They also may negotiate with vendors, buy supplies, and manage stockrooms or corporate libraries..

Meezan Bank Limited

form Hr Assistant

Apr 2018 - Dec 2019

Enthusiastic recent graduate seeking an entry-level HR assistant position. Committed to supporting HR processes and contributing to a collaborative and dynamic HR team. Strong organizational and communication skills, with a focus on attention to detail..

$\star \star \star \star \star$

Ability to multitask ★ ★ ★ ★ ★

Ability to work independently and as part of a team

$\star \star \star \star \star$

Ability to work under pressure ★ ★ ★ ★ ★

Achievement orientation

Language

English Urdu Hindi Arabic