



Nuajja 44, st 940, Villa 165  
Doha, Qatar

Mohammed  
Abdullah



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I am a hard working & self motivated team player that is committed to creating value for the people I work with. I have worked in both operations and client facing roles and would value the opportunity to have a conversation about how I could be an important

addition to your team. I am also able to speak 5 languages fluently (Arabic, English, Urdu, Hindi, and Bengali)

## EXPERIENCE

### Marketing & Business Development

**Khalifa Esmael Trading – Doha, Qatar** 01/2019 – Present

- Listened to problems of clients and helped devise solutions to drive sales and retain customers.
- Built relationships with customers to establish longterm business growth.
- Identified prospects to reach out to, and devised strategies for communicating value propositions towards their business.
- Negotiated contracts with customers and legal personnel

### Refueling Services

**Qatar Jet Fuel Company – Doha, Qatar** 06/2011 – 05/2018

- Managed the inventory of fuel stocks to ensure they were adequate for our team's and customer's operations
- Conducted Quality Assurance & Quality Control checks on fuel stocks to ensure they were compliant with all internal and external regulatory codes
- Inspection of fueling and aircraft equipment
- Conversant in Fire safety and Airport Safety Regulations
- Assisting, training and mentoring junior members of staff

## SKILLS

- Fluent in Arabic, English, Urdu, Hindi and Bengali
- Fluent in the use of Microsoft Suite (Word, Excel, Powerpoint etc)
- Full Driving License
- Resident of Qatar for 23 years
- Can take any additional courses upon request

## EDUCATION

**High School Diploma** 2010 - 2011

*National Education Centre*

*Doha, Qatar*

**O-levels** 2008 - 2010

*Bright Future Pakistani International School*

*Doha, Qatar*

**References can be provided upon request**

### **Events:**

- Color Run Doha
- Spring Festival, Souq Wakrah
- Arab Cup / Usher (2021)
- Turkish Cup / Usher (2021)
- Intercontinental cup (2024)