

# SUHAIL JAMAL SALES EXECUTIVE

### **Contact Me**

① 71208809

suhailjamal040@g Θ mail.com

### **Other Info**

**Skills** TALLY ERP 9, MS OFFICE

#### Languages

English, Malayalam, Hindi

#### Others

Marital Status -MARRIED DOB - 24-09-1996



## Experience

#### JAN 2024 - Amalgamate Technology (IT **COMPANY) | SALES EXECUTIVE**

≻I conducted a software demonstration for the clients and successfully concluded the case

➤ I kept database of the customer and also I have a software which we can use to collect customer data

≻Providing excellent customer service to clients and responding to their inquiries in a timely and professional manner.

Managing the sales database and ensuring that all data is accurate and upto-date.

≻Creating and maintaining sales reports and dashboards to track performance and identify areas for improvement.

≻Collaborating with other departments to ensure that all sales-related activities are aligned with company goals and objectives.

≻Preparing quotes for potential customers and processing order requests. ➤Offering after-sales support to customers.

➤Provide data and guides to help the

sales team develop their skills and enhance performance.

#### APRIL INRIDE CAR RENTAL (QATAR) | Sales 2023 - DEC 2023

≻Daily task management, data updates are updated on Microsoft excel. ≻Greet customers and answer their inquiries ≻rental terms and conditions to customers ≻Suggest optional services or upgrades ≻Process rental documents and payments ≻Keep track of rental agreements and invoices ≻Perform regular maintenance checks ≻Handled cash and credit card transactions, and provided customers with accurate receipts

#### Education

2015 - 2018	Vidya Bharathi Group Of Institution   Bachelor Of Commerce
2015 - 2017	Vidya Bharathi Group Of Institution   Logistics Supply Chain Management
- 2015	GHSS SOUTH EZHIPPURAM   Higher Secondary
- 2012	Christava Mahilalayam Higher Secondary School   High School