

AMINE BENMOHAMED

Sales assistant



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🏠 Qatar Doha

📞 +97455147515

OBJECTIVE

Proactive, customer-orientated retail professional with over 4 years of experience in reputable shops. Received 3 'Passion Awards' for delivering outstanding service and have consistently surpassed my target KPIs for mystery shoppers.

SKILLS

- Customer Service
- Communication
- Interpersonal Skills
- Sales Skills
- Problem Solving
- Teamwork
- Time Management
- Adaptability
- Attention to Detail
- Product Knowledge

LANGUAGES

- Arabic | Native
- French | Native
- English | Advanced
- Spanish | Elementary

EXPERIENCE

2016
2019

SALES ASSISTANT

Foot locker | Algiers

- Provided excellent customer service by assisting clients with product selection and inquiries
- Maintained the sales floor by organizing merchandise and ensuring shelves were stocked
- Processed transactions accurately and efficiently using point-of-sale systems
- Collaborated with team members to achieve daily sales targets and improve customer satisfaction
- Trained new employees on sales techniques and company procedures
- Conducted inventory checks and participated in stock management
- Developed strong product knowledge to effectively promote and upsell items
- Handled customer complaints and resolved issues to ensure a positive shopping experience

Jun 2013
Mar 2017

SALES ASSOCIATE

Louis Vuitton | San Francisco, CA

Organized and hosted VIP events and was responsible for handling 'exclusive' clients.

2019
2020

SALES ASSISTANT

Zara | Algiers

- Established and maintained relationships with key clients, enhancing customer satisfaction and loyalty.
- Presented sales reports and forecasts to senior management to inform decision-making and strategy development.
- Trained new sales staff on company policies and best practices to improve overall team performance.
- Conducted market research to identify new business opportunities and competitor strategies.

2020
2024

SALES ASSISTANT

Promedic (cosmetic and parfums)
| Algiers

- Maintained a strong professional network leading to repeat business and referrals, boosting annual revenue by 10%
- Provided exceptional customer service in a retail environment, enhancing customer satisfaction rates
- Collaborated with team members to achieve monthly sales targets and improve store performance
- Managed inventory and organized merchandise displays to optimize sales
- Assisted customers in product selection and demonstrated product features
- Processed transactions accurately and efficiently while handling cash and credit payments
- Maintained a clean and organized sales floor to promote a positive shopping experience
- Resolved customer inquiries and complaints effectively, ensuring repeat business
- Trained new staff on sales techniques and company policies to improve team efficiency

Dec 2024
Feb 2025

SALES ASSISTANT

Our habitas | Qatar Ras Abrouq

- Provided exceptional customer service by effectively handling inquiries and resolving complaints
- Assisted in managing inventory and restocking shelves to ensure product availability
- Processed transactions accurately using point-of-sale systems
- Collaborated with team members to achieve sales targets and improve store performance
- Greeted and engaged customers to create a welcoming shopping environment
- Conducted product demonstrations to promote new items and drive sales
- Maintained a clean and organized sales floor to enhance the customer experience
- Trained new staff on company policies and sales techniques to ensure consistent service delivery

EDUCATION

2016

BACHELOR'S
USTHB | Algiers

2018

MASTER'S
USTHB | Algiers

2020

TRANSMISSION OFFICER
Military Hight school of
transmission | Algiers

CERTIFICATIONS & COURSES

Certificate in the installation of cameras, surveillance devices and radars.