



SAMRODEN B. MALAMBUT

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PROFESSIONAL SUMMARY

As a dedicated professional with experience as a Store Manager, Supervisor, Visual Merchandiser, and Cashier in the retail and fashion industry, I bring a strong combination of leadership, customer service, and creative skills. I have a proven track record of overseeing store operations, managing inventory, and driving sales through effective merchandising strategies. With expertise in creating visually appealing displays that align with brand standards, I am committed to enhancing the customer shopping experience. Additionally, my attention to detail in cash handling and transaction processing ensures accuracy and smooth operations. I am passionate about leading teams, optimizing store performance, and delivering exceptional service to customers.

SKILLS

- Visual Display
- Trend Analysis
- Space Planning
- Brand Consistency
- Product Styling
- Stock Management
- Team Collaboration
- Graphic Design
- Creative Innovation
- Performance Improvement
- Regulatory compliance
- Problem-Solving

EXPERIENCE

STORE MANAGER



Mar. 2022 To
Oct. 2024

DEWFOAM & HOME FURNITURES' WHOLESALER & RETAILS- PHILIPPINES

- ✓ As a Store Manager and Store Coordinator at Dew Foam, I oversee daily operations, manage staff, and ensure inventory levels for both retail and wholesale customers. My responsibilities include driving sales, providing excellent customer service, handling complaints, and executing promotions. I coordinate with suppliers for timely deliveries, manage budgets and expenses, and ensure regulatory compliance. Additionally, I oversee staff training and scheduling, foster a positive work environment, manage wholesale orders, maintain relationships with bulk buyers, and promote the Dew foam brand through marketing and online presence.

VISUAL MERCHANDISER



Dec. 2018 – Sep. 2021

FAWAZ ALHOKAIR FASHION RETAILS | SAUDI ARABIA

- ✓ I design and implement visually appealing store displays to enhance customer engagement and drive sales. I develop merchandising strategies, optimize store layouts, and ensure brand consistency across all displays. I analyze market trends, collaborate with cross-functional teams, and adjust presentations based on sales performance. I manage inventory placement, execute seasonal campaigns, and maintain an organized, aesthetically pleasing retail environment. Additionally, I conduct store audits, monitor competitor displays, and provide training to staff on merchandising standards to maintain a high-impact shopping experience.

SUPERVISOR   شركة مهارة
للموارد البشرية
Maharah Human
Resources Company

FAWAZ ALHOKAIR FASHION RETAILS | SAUDI ARABIA

Oct. 2016 – Oct. 2018

- ✓ I oversee daily store operations, ensuring team productivity and high standards of customer service, merchandising, and efficiency. I provide leadership, delegate tasks, and support staff development through training and feedback. I collaborate with management to achieve sales goals, enhance customer experience, and optimize store processes. I handle scheduling, conduct performance evaluations, manage conflict resolution, and ensure compliance with safety, quality, and brand standards. I analyze sales reports, track inventory, and implement strategies to improve store performance, drive revenue growth, and maintain a competitive edge in the fashion retail market.

STORE MANAGER   شركة مهارة
للموارد البشرية
Maharah Human
Resources Company

FAWAZ ALHOKAIR FASHION RETAILS | SAUDI ARABIA

Aug. 2014 – Aug. 2016

I manage overall store operations, ensuring a seamless shopping experience while driving sales and profitability. I oversee visual merchandising, inventory management, and staff supervision to maintain brand standards and optimize store performance. I lead and motivate the team, providing training, coaching, and performance evaluations to enhance customer service and productivity. I analyze sales reports and implement strategies to achieve revenue targets. I handle budgeting, expense control, and stock replenishment to maximize efficiency and minimize losses. I ensure compliance with company policies, safety regulations, and industry trends to keep the store competitive. Additionally, I collaborate with marketing teams for promotional activities, build strong customer relationships, and address any operational challenges to improve overall store efficiency. I take responsibility for hiring and onboarding new employees while fostering a positive and results-driven work environment.

CASHIER  卡頓
CANTON

ALBADER INTERPRISES, JEDDAH SAUDI ARABIA

Sep. 2011 – Sep. 2014

- ✓ As a restaurant cashier, my responsibilities include handling customer transactions, processing payments, issuing receipts, and ensuring the cash register is balanced. I provide friendly customer service, assist with order processing, and maintain a clean and organized workstation. Additionally, I manage cash handling, address customer inquiries, and support the restaurant's daily operations by restocking supplies and assisting staff when needed.

OBJECTIVES

As a Store Supervisor, Visual Merchandiser, and Cashier in retail and fashion, I aim to utilize my leadership skills, design expertise, and customer service abilities to ensure smooth store operations. My goal is to create visually engaging displays that drive sales, manage inventory effectively, and provide excellent customer service. I am dedicated to maintaining high merchandising standards, handling transactions accurately, and leading a team to achieve operational success while delivering a positive shopping experience.

PERSONAL INFORMATION

- Title: **Visual Merchandiser / Supervisor / Store Manager**
- Date of Birth: 12/06/1983
- Nationality: FILIPINO
- Marital Status: Married

EDUCATION

Bachelor of Science in Commerce (BSC) Major in Business Admin

April 2014

ADDITIONAL QUALIFICATIONS

- ✓ BASIC ICT
 - Conducted by Technical and Skills Development Authority and Philippines Australia Community Assistance Program Association of Lanao GAD Advocates, Inc.
 - 168 hours from July 14 to September 20, 2007, at TESDA Lanao del Sur Provincial Office, New Capitol Complex, Marawi City, Philippines.
- ✓ OFFICE APPLICATION
 - Basic Windows XP and MS Office Package
 - Excel, PowerPoint, Office Word
 - Conducted by Mascom Computer Learning Center, Lilod Saduc, Mapandi St. Marawi City
 - Given on January 16 to June 16, 2007
- ✓ The COSHH Risk Assessor Certification
 - Conducted by The Knights of Safety Academy
 - The International Association for Chemical Safety
- ✓ Disaster Preparedness and Emergency Action Plan
 - Conducted by The Knights of Safety Academy

KEY RESPONSIBILITIES

- Oversee daily store operations, ensuring smooth processes and excellent customer service.
- Supervise and train staff to meet performance standards and ensure effective teamwork.
- Manage inventory levels, ensuring stock is replenished and organized on the sales floor.
- Monitor sales performance and implement strategies to meet or exceed sales targets.
- Handle customer inquiries, complaints, and returns in a professional and timely manner.
- Ensure the store remains clean, organized, and complies with safety and health standards.
- Create and implement visually appealing displays that highlight key products and align with brand standards.
- Update in-store displays regularly to reflect seasonal promotions and current trends.
- Analyze customer behavior and sales data to optimize product placement and merchandising.
- Ensure cash handling is accurate and process transactions efficiently during peak hours.
- Provide correct change, issue receipts, and manage refunds or discounts as needed.
- Maintain a balanced cash drawer and reconcile register at the beginning and end of each shift.

DRIVING LICENSE - LICENSE CATEGORY

Available

REFERENCES

Available on request

LANGUAGE


Tagalog

 Proficient (C2)

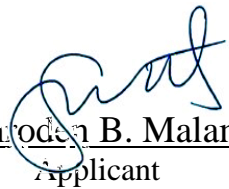
English

 Advanced (C1)

Arabic

 Intermediate (B1)

I hereby certify that the above information is true and correct of the best of my knowledge.


Samroden B. Malambut
Applicant