



THAMEUR OUNIFI

SALES ADVISOR

WORK EXPERIENCE

Mar 2023 MEUBLATEX – TUNISIA

Jan 2025 Sales Advisor

- Welcoming customers, evaluate their preferences, and offer tailored recommendations
- Demonstrate products, facilitate sales negotiations, and manage order fulfillment
- Monitoring Assist with showroom displays and ensure a positive customer experience post-purchase

July 2022 PRETORIAN DOHA – QATAR

Jan 2023 Transportation Coordinator – Supervisor

- Welcoming VIP guests and coordinating their transportation needs, including communication with drivers and airport assistance
- Monitoring daily reports of arrivals and departures while ensuring compliance with health and quality standards

March 2020 SARAY PERFUMES – QATAR

June 2022 Sales Advisor

- Welcoming customers, assisting them in finding products, and recommending items based on their needs (perfumes, bukhour, etc.)
- Managing stock, tracking inventory, and placing orders for requested items
- Verifying orders before each delivery
- Relaying customer complaints to management

Janv 2019 FLOWARD FLOWERS – QATAR

Fev 2020 Sales representative / Delivery Driver

- Delivering floral arrangements and bouquets to various addresses, adhering to routes and schedules
- Loading, unloading, preparing, inspecting, and delivering the order
- Issuing invoices, collecting feedback, and resolving customer complaints
- Informing customers about new products and services, and maintaining logs and reports

2008 ESPERANCE SPORTIVE DE TUNIS – TUNISIA

2017 Professional Handball Player

- Teaching individual techniques and team tactics to young players
- Demonstrating strong leadership and practicing self-discipline on and off the field
- Motivating teammates and showing genuine commitment to both players and coaches

 winifi.tamer@gmail.com

 +974 5109 1797

OBJECTIVE

A motivated young professional with a background in sports, looking to shift into a corporate role, particularly in administration, hospitality, or sales. Strong team player with the ability to work independently, eager for new challenges and opportunities in local or international businesses

EDUCATION

Bachelor's Degree in Economics and Management, 2014

Ibn Khaldoun, Tunisia

SKILLS

- Strong communication skills
- Good negotiation and complaint-handling skills
- Skilled in sales techniques

LANGUAGES

- Arabic : Native
- French : Intermediate
- English : Fluent

HOBBIES

- Sports
- Travel
- Cinema