



# THAMEUR OUNIFI

SALES ADVISOR

## WORK EXPERIENCE

**Mar 2023 MEUBLATEX – TUNISIA**

**Jan 2025 Sales Advisor**

- Welcoming customers, evaluate their preferences, and offer tailored recommendations
- Demonstrate products, facilitate sales negotiations, and manage order fulfillment
- Monitoring Assist with showroom displays and ensure a positive customer experience post-purchase

**July 2022**

**PRETORIAN DOHA – QATAR**

**Jan 2023**

**Transportation Coordinator – Supervisor**

- Welcoming VIP guests and coordinating their transportation needs, including communication with drivers and airport assistance
- Monitoring daily reports of arrivals and departures while ensuring compliance with health and quality standards

**March 2020**

**SARAY PERFUMES – QATAR**

**June 2022**

**Sales Advisor**

- Welcoming customers, assisting them in finding products, and recommending items based on their needs (perfumes, bukhour, etc.)
- Managing stock, tracking inventory, and placing orders for requested items
- Verifying orders before each delivery
- Relaying customer complaints to management

**Janv 2019**

**FLOWARD FLOWERS – QATAR**

**Fev 2020**

**Sales representative / Delivery Driver**

- Delivering floral arrangements and bouquets to various addresses, adhering to routes and schedules
- Loading, unloading, preparing, inspecting, and delivering the order
- Issuing invoices, collecting feedback, and resolving customer complaints
- Informing customers about new products and services, and maintaining logs and reports

**2008**

**ESPERANCE SPORTIVE DE TUNIS – TUNISIA**

**2017**

**Professional Handball Player**

- Teaching individual techniques and team tactics to young players
- Demonstrating strong leadership and practicing self-discipline on and off the field
- Motivating teammates and showing genuine commitment to both players and coaches



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## OBJECTIVE

A motivated young professional with a background in sports, looking to shift into a corporate role, particularly in administration, hospitality, or sales. Strong team player with the ability to work independently, eager for new challenges and opportunities in local or international businesses

## EDUCATION

**Bachelor's Degree in Economics and Management, 2014**

Ibn Khaldoun, Tunisia

## SKILLS

- Strong communication skills
- Good negotiation and complaint-handling skills
- Skilled in sales techniques

## LANGUAGES

- Arabic : Native
- French : Intermediate
- English : Fluent

## HOBBIES

- Sports
- Travel
- Cinema