

CURRICULUM VITAE

I would like to submit my application for the above mentioned post in your esteemed organization. Here my brief details for your kind attention.

PERSONAL DETAILS

Name : UFAS ATHAMBAWA ALLAPITICHAJ
QID No : 29614404802
Nationality : Srilanka
Date of Birth : 10/06/1996
Marital Status : Single
Sex : Male
Contact No : 66467409
Email : rinsanrfs@gmail.com
Passport No : N5895305
Expiry date : 11/09/2024

I have Qatar valid driving license.



Education Qualification:

- I have successfully completed Advance Level (O/L) In Srilanka

Experience

- I have working experience with salesman job 1 year in Plaza Hollandi Doha – Qatar
- I have working experience with salesman job 4 years in Limousine Company Doha Qatar.

Sales Representative Job Responsibilities:

- Serves customers by selling products and meeting customer needs.
- Services existing accounts, obtains orders, and establishes new accounts by planning and organizing daily work schedule to call on existing or potential sales outlets and other trade factors.
- Adjusts content of sales presentations by studying the type of sales outlet or trade factor.
- Focuses sales efforts by studying existing and potential volume of dealers.
- Submits orders by referring to price lists and product literature.
- Keeps management informed by submitting activity and results reports, such as daily call reports, weekly work plans, and monthly and annual territory analyses.
- Monitors competition by gathering current marketplace information on pricing, products, new products, delivery schedules, and merchandising techniques.
- Recommends changes in products, service, and policy by evaluating results and competitive developments.
- Resolves customer complaints by investigating problems, developing solutions, preparing reports, and making recommendations to management.
- Maintains professional and technical knowledge by attending educational workshops, reviewing professional publications, establishing personal networks, and participating in professional societies.
- Contributes to team effort by accomplishing related results as needed.

Language

- Arabic
- English
- Hindi
- Sinhala
- Malayalam, Tamil.

I have by declared that above particular are true and correct to the best of my knowledge.

Yours Faithfully,

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UFAS ATHAMBAWA ALLAPITICHAJ