



CHEMSEDDINE LARABA

SALES ASSOCIATE

email : jmslaraba@gmail.com

mobile : 71025943

nationality : Algerian

the address : Doha,Qatar

PROFILE

- The Sales associate is responsible for achieving sales targets, building and maintaining customer relationships, and promoting our products to drive business growth. Reporting to the Sales Supervisor, the Sales associate will work closely with the marketing and distribution teams to ensure effective sales strategies and customer satisfaction.
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EXPERIENCE

Geekay,sep 2022-present ,Doha ,Qatar

- Maintain a consistent high level of customer service by creating and developing excellent client relationships
- Focus on achieving and exceeding individual sales goals
- Meet/exceed Belk Rewards credit card solicitation goals
- Meet/exceed trunk show sales and appointment goals
- Meet/exceed Item Locator sales goals
- Develop clientele/customer base by asking each customer to complete a client profile card. Use customer cards to send thank you notes, notify customers of sales and special events and place telephone calls to drive Fine sales and special events
- Handle each customer transaction professionally, efficiently and accurately

Ltc international LLC ,jan 2020-fev 2022 ,doha Qatar

- Assist customers in the selection of Fine merchandise and offer complimentary items with each customer purchase
- Complete minor repairs on Fine Jewelry to include removing watch links, changing watch batteries and adding slides to slide bracelets
- Meet/exceed personal weekly, monthly, and annual sales goals
- Maintain counter standards including replenishment and presentation as well as the general appearance and cleanliness of department
- Passion for Sales
- Meet/exceed personal Elite Service Plan attachment rate goals
- Meet/exceed personal repair sales dollar goals

EDUCATION

- Master degree in sociology community
- Bachelor degree in sociology
- Baccalaureate in economic

LANGUAGE

- Arabic : native
- english : fluent
- french : fluent
- Spanish: beginner