

OBJECTIVE

Passionate Sales and Marketing Professional with 12+ years' experience consistently driving sales and marketing strategy to achieve brand awareness and business goals. Versatile skills combined with the ability to lead the development and implementation of integrated marketing campaigns, enforce brand standards, as well as manage crosspromotions and form strategic partnerships

EXPERIENCE

international medical company Qatar

2021 -

sales executive

Planning and developing merchandising strategies.

Analyzing sales figures, customers reactions and market trends to anticipate product needs.

Collaborating with buyers, suppliers, distributors and analysts to negotiate prices, quantities and time-scales.

Maximize customer interest and sales levels by displaying products appropriately.

Monitor stock movement and consider markdowns, promotions, price changes, clear outs etc.

Baladna food industries Qatar

2017 - 2020

Sales merchandiser

Keeping a regular check on inventory to ensure that stores are furnished with sufficient supplies at all times.

Clearing expired, broken, and otherwise unsuitable products from the displays.

Suggesting special offers and discounts on products.

Planning and developing merchandising strategies.

Maintaining cordial relationships with all stakeholders to uphold our reputation and to promote our endeavors.

EDUCATION

Chattisgrah university

2005

Bachelor degree

SKILLS

Problem-Solving Multi Tasking Product knowledge People Management MS Office Self-Motivating Skills. Sales & Marketing Applications Strong Communication

LANGUAGES

English Hindi Malayalam Tamil Arabic

ADDITIONAL INFORMATION

Qatar valid driving license.

Nationality : India.

City flower hypermarket ksa

2013 - 2016

Salesman

Greeted and interacted with customers to determine their product requirements.

Provided high quality customer service to clients and maintained their satisfaction level.

Provided purchasing assistance to customers and guided them to product location.

Promoted, recommended, and sold appropriate merchandise to customers.

Processed payment transactions and bagged customer purchases, promptly and properly.

Placed, displayed, and maintained store merchandise, in an effective manner.

Prepared and maintained correct and complete records related to work activities.

Ordered and maintained the inventory level of all merchandise and supplies.