



# ANSAR MUSTAFA

DATE OF BIRTH: 05/07/1998 | NATIONALITY: PAKISTAN | GENDER: MALE

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Allama Iqbal Colony M/Block  
Tali shah chowk Faisalabad

## ABOUT ME

I'm Professional **MARKETING EXPERT** with 4+ year experience of success in leading high-performing team driving sales growth, and delivering exceptional customer experiences.

## WORK EXPERIENCE

### Field Manager in Cater Nutrition

01/02/2024 -CURRENT IN ISLAMABAD

- Developed and executed sales strategies to achieve business objective.
- Led and managed high-performing sales teams to achieve sales targets.
- Built and maintained strong relationships with customer to drive sales growth.
- Managed field operation to ensure efficient and effective delivery of product and services.
- Coordinate logistics and supply chain operation to ensure timely and cost-effective delivery.
- Managed inventory levels to ensure adequate stock and minimize waste.
- Managed team performance ,provided feedback and coached team members to improve skill and performance.
- Provided training and development opportunities to enhance team skills and knowledge.
- Demonstrated excellent communication and interpersonal skills to build strong Relationship with team members, customer,and stakeholder.

### Territory Manager in Nourish Nutrition

10/07/2021 - 26/02/2024IN FAISALABAD

- Developed and executed territory plans to achieve sales targets and expand market share.
- Created and implemented sales strategies to drive revenue growth and increase customer engagement.
- Conducted needs assessments to understand customer requirements and develop tailored solutions
- Built and maintained strong relationships with customers to drive sales growth and retention.
- Resolved customer complaints and issues in a timely and professional manner.
- Identified and implemented process improvements to increase sales efficiency and effectiveness.

### Medicine Booking Man in Fair Supply Medicine Distribution 01/01/2021 IN FAISALABAD

- Managed and processed medicine orders from customers, ensuring timely and accurate delivery.
- Maintained and updated inventory records to ensure adequate stock levels and minimize stockouts.
- Provided excellent customer service, responding to customer inquiries and resolving issues in a professional and courteous manner.
- Coordinated with logistics teams to ensure timely and efficient delivery of medicines to customers.

### Pharmacy Customer Services Representative in Mujhaid Pharmacy 2019 FAISALABAD

- Responded to customer inquiries, resolved issues, and provided excellent customer service.
- Communicated with patients regarding medication, dosing instructions, and potential side effects.
- Processed prescriptions, managed patient records, and maintained accurate documentation.
- Assisted with inventory management, including ordering and stocking medications.
- Collaborated with pharmacists, technicians, and other staff members to ensure efficient pharmacy operations.

## EDUCATION

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21/08/2017 – 29/08/2019 FAISALABAD, PAKISTAN

**BUSINESS ADMINISTRATION (BA)** GOVERNMENT COLLAGE UNIVERSITY FAISALABAD (GCUF)

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10/05/2015 – 12/05/2017 FAISALABAD, PAKISTAN

**FACULTY OF SCIENCES ( PRE MEDICAL)** POST GRADUATE COLLEGE SAMANABAD FSD

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03/03/2013 – 10/02/2015 FAISALABAD, PAKISTAN

**MATRICULATION IN SCIENCE** THE SCHOLARS MODEL BOYS HIGH SCHOOL

## DIPLOMA AND TRAINING

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05/12/2019 – 10/02/2022

**B-PHARMACIST** (PHARMACY TECHNICIAN ) PUNJAB PHARMACY COUNCIL LAHORE.

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01/01/2018– 30/06/2018 Faisalabad, Pakistan

**FRONT DESK MANAGER** INSTITUTE OF TOURISM & HOTEL MANAGEMENT FAISALABAD

## DIGITAL SKILL

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- **Microsoft Excel** | **VEDIOS EDITOR** | **CANVA EXPERTS**
- **Microsoft POWER POINT** | **DIGITAL MARKETING**

## LANGUAGE SKILLS

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- English (basic)
- urdu (Basic)

## COMMUNICATION AND INTERPERSONAL SKILLS

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- - Excellent communication and presentation skills
- - Strong relationship-building and influencing abilities
- - Emotionally intelligent and empathetic
- - Collaborative team player with strong delegation skills
- - Effective conflict resolution and negotiation abilities
- - Strong active listening and problem-solving skills
- - Ability to work with diverse groups and individuals
- • Can work independently under pressure in Corporate Sector.
- - Strong time management and organizational skills