



BENAKCHA MOHAMMED AMIN

COMPETENCES

- Problem solving skills.
- Customer service skills.
- Skills in working with a team and cooperating with others.
- Critical thinking skills.
- Effective organization and time management skills.
- Good listening skills.
- Tact in dealing.
- Good communication skills.

LANGUAGES

Arabic: mother tongue
English: Intermediate level
French: Intermediate level

CONTACT

 **+97472012872**
 **97amineben@gmail.com**

SALES AGENT

ABOUT ME

The salesperson and quality controller is results-oriented, hard-working, and accustomed to working in fast-paced business environments, as well as experience communicating, advising clients, and completing various promotional activities, and producing sales reports in addition possessing advanced and great time management skills and the ability to work and perform, good within the team.

EXPERIENCES

CERAMIC SALES AGENT | JAN 24th 2022 – OCT 29th 2023

[SARL SAM CERAMICA, Arris – ALGERIA]

- Receiving the client and understanding his requests accurately.
- Follow up on customer requests until the sale is completed according to the required specifications.
- Provide accurate information such as product features, prices and after-sales services.
- Responding to customers regarding products and services
- Show comparisons between prices and additional features to encourage customers to purchase.
- Greeting the customer with a smile and a courteous appearance.
- Possessing the skill of presentation and persuasion.

PLASTIC SALES AGENT| JAN 04th 2021 – JAN 14th 2022

[SARL DEGHOU ARRIS PLAST, Arris – ALGERIA]

- Capacité à communiquer efficacement et excellemment.
- Obtain new sales opportunities through lead follow-ups, calls and emails
- Monitor and understand customer needs and requirements.
- Completing sales operations and achieving the required sales percentage.
- Conducting research and studies to reach the target audience.
- Maintaining the customer database and records of potential customers.
- Cooperating and participating with the work team to build a strong network of relationships and complete sales operations.
- Provide online demos and explain special features and features.

CLOTHING SALES AGENT| JUN 9th 2019 – DEC 25th 2020

[Kiabi– ALGERIA]

- Collection informations as to which type of clothes is mostly bought by the customers.
- Working with designers and manufacturers to ensure that the best quality products are available to the customers.
- Taking responsibility for setting the pricing of the products.

EDUCATION

THIRD YEAR LEVEL OF SECONDARY SCHOOL : 2018

Economics Division