

RESUME

AYOUB BILLEL TAIBI

Date of birth: 28-06-1998 📞 70071932 🚗 Own car

🛖 Driving License ✉️ taibiayoubbillel@gmail.com

🏠 N°12, Sahhar Bin Ayyash st. Old Airport, Doha



EXPERIENCE

Supervisor | Dec 2024 - Present

Al Walaa Interior Design - Doha, Qatar

- ✓ Reporting violations and determining corrective.
- ✓ Monitoring construction sites.
- ✓ Identifying career advancement opportunities.

Sales | Oct 2023 – Sep 2024

LELAS Perfumes – Doha, Qatar

- ✓ Understanding the target audience.
- ✓ Guarantee customer satisfaction.
- ✓ Ensure optimal stock levels and visually display area.
- ✓ Demonstrate expert knowledge of the brand's fragrances.

Manager | Jan 2018 - Sep 2023

hoco. & BOROFONE - Oran, Algeria

<https://hocotech.com> <https://borofone.com>

With this company I gained a large zone and market share using Different marketing strategies according to the local market. I used to visit multiple wilayas for commercialization and advertisements.

- ✓ Wholesale of smartphones, electronic tablets and accessories.
- ✓ Store Keeping, supervising and maintaining stock inventory.
- ✓ Make purchases from mother industry in China.
- ✓ Managing a team with different roles and customer contact.
- ✓ Repair of smartphones, electronic tablets and Smartwatches.

Sales Representative | Oct 2017 – Oct 2018

OPPO - Oran, Algeria

<https://www.oppo.com/dz/smartphones/>

- ✓ Market study, wholesale and distribution of smartphones.
- ✓ Create demand in the market and gain a large market share.
- ✓ Demonstrating products and Winning customer wallets.

SKILLS

Teamwork
Creativity
Attentive
Adaptability

Marketing
Leadership

LANGUAGES

Arabic – C2
English – C2
French – C2

HOBBIES

Freediving – Soccer

PROFILE

Passionate about identifying market opportunities with 7 years of experience in marketing and management, skilled for delivering innovative solutions to achieve business objectives, boost customer engagement and revenue growth. Wishing to provide proof of my motivation during an interview.

EDUCATION

License in Biology, Toxicology

USTOMB University of Oran
Oran, Algeria – Jun 2020

Bac in Biologie

USTOMB University of Oran
Oran, Algeria – Jul 2017

CERTIFICATIONS

Sales Repräsentative

Winner Software School
Oran, Algeria – Nov 2020

Practical Training

EHU Hospital of Oran
Oran, Algeria – May 2020

Advanced French Language

French Institute of Oran
Oran, Algeria – Dec 2018

Rescue and First Aid

Al Manar School
Mosta, Algeria – Apr 2015