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Langues

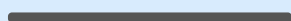
Anglais



Français



Arabe



Espagnol



Atouts

Persuade the customer

Centres d'intérêt

Football

Compétences

- Problem-Solving
- Communication
- Sales and Marketing
- Customer Service

Rafik Slim

RAFIK SLIM - SALES EXECUTIVES

As a dynamic Informatics Specialist boasting a robust 5-year tenure at Ayaturk and a proud graduate of HNC, I am enthusiastic about bringing my expertise and energy to your team. My background is marked by a proven track record of leveraging technology to drive organizational success and I am eager to apply my skills to contribute to your company's objectives.

A professional trader with extensive experience in buying, selling, and developing successful business relationships. Seeking to leverage my skills in negotiation, market analysis, and trade operations within a dynamic organization that values growth, efficiency, and strategic business development.

A results-driven e-commerce professional with strong experience in online sales, digital marketing, and customer engagement. Seeking to contribute my expertise in managing online stores, optimizing user experience, and driving revenue growth within a forward-thinking company focused on digital commerce and innovation.

Diplômes et Formations



Higher National Certificate

2020 Université ahmed bougara Alger

Expériences professionnelles



Sales agent

De février 2019 à novembre 2019 Shopping mall Bab Ezzouar, AL, Algeria

- Implemented successful training programs for sales staff, resulting in improved product knowledge and enhanced sales techniques across the team.



Sales executive

De janvier 2023 à janvier 2024 City Center Doha mall Doha, DA, Qatar

- Conducted market research to identify new sales opportunities and effectively expanded the customer base by 25% in key regions.
- Executed targeted marketing campaigns that enhanced brand visibility and contributed to a 40% revenue increase.



Sales executive

De janvier 2022 à janvier 2023 Lagoon Mall Doha, DA, Qatar

- Achieved and exceeded sales targets by 20% annually through effective relationship-building and strategic account management.
- Conducted thorough market research to identify new sales opportunities and effectively penetrate emerging markets.



Sales Manager

De janvier 2020 à novembre 2021 Mezzaa Technology LLC Dubai UAE

- Developed and implemented effective e-commerce strategies that increased online traffic and sales revenue by 30%.
- Analyzed consumer behavior and market trends to inform product selections and pricing strategies for the e-commerce store.