

HUSAIN ASMAL

Sales Executive

Sales Executive professional with **3.5 years** of experience in exceeding targets and building client relationships. Proven in identifying opportunities, negotiating contracts, and driving revenue growth. Excellent communicator with a strong ability to collaborate effectively and work independently. Committed to delivering outstanding customer service and fostering long-term partnerships.



Phone: 974 59907906 | **Email:** ajjuhosmatta123@gmail.com | **Holding Qatar DL**

Experiences:

Salina limited company doha qatar

Doha, Qatar

Accountancy / Sales Executive

Nov-2021/Feb- 2025

- ❖ Understand and explain product features, specifications, and applications.
 - ❖ Collaborate with clients to assess their technical requirements.
 - ❖ Conduct product demonstrations and presentations to potential clients.
 - ❖ Prepare and present detailed technical proposals and quotations to clients.
 - ❖ Build and maintain strong relationships with clients, ensuring high levels of customer satisfaction.
 - ❖ Analyze customer requirements to tailor solutions that meet their specific needs.
 - ❖ Generate leads and qualify potential customers.
 - ❖ Develop and maintain relationships with existing and new customers.
 - ❖ Negotiate and close sales deals.
 - ❖ Meet or exceed sales targets.
 - ❖ Prepare sales presentations and proposals.
 - ❖ Identify and understand customer needs.
 - ❖ Provide excellent customer service.
 - ❖ Keep track of sales activities and progress.
 - ❖ Well-organized and responsible with an aptitude in problem-solving.
 - ❖ Excellent verbal and written communication skills.
 - ❖ A team player with high level of dedication.
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- ❖ Develop and execute sales strategies to exceed targets.
- ❖ Identify and acquire new clients through networking.
- ❖ Maintain strong relationships with existing clients to foster loyalty and repeat business.
Provide regular sales reports and updates to management on
- ❖ performance metrics, forecasts, and opportunities.
- ❖ Follow-Up maintain contact post-sale for satisfaction.
- ❖ Market Awareness stay update on competitors and trends.
- ❖ Team Collaboration work with other department for seamless service
- ❖ Sales Targets meet sales goals and participate in promotions.

Educational:

- ❖ **PUC** Universityt bangalore passed in the year 2020
- ❖ **SSLC** Completed in karnataka secondary education examination board in the year 2018 with high first class marks
- ❖ Trained computer knowledge from mice uppiningady compute training center

Personal details:

- ❖ Nationality : **India**,
- ❖ Languages : English, Hindi, Kannada, Arabic, Tamil, Malayalam.
- ❖ Visa Status : QID with NOC
- ❖ QID :30235604893
- ❖ Valied Qatar Driving License.

❖ **Skill:**

- ❖ Communication, MS Office, Relationship management, Team player, Sales and Marketing Skills, Critical Thinking and Problem-Solving, Adaptability and Flexibility.