

JINU THOMAS

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Transferable Visa

Doha-Qatar



Qualified and experienced Sales Executive with experience in Sales, Marketing and Procurement.

Experience

Company Name : ATLAS TRADING, ALDIYafa SUPPLIES & KITCHEN KRAFT

Duration : 1st AUGUST 2014 TO 1st AUGUST 2024

Position : Sales Executive – (All Kitchen Utilities Items)

- Discovering and generating enquiries from new traders & contractors by visiting their site.
- Maintaining current customers of the company.
- Complete follow up till payment collection.
- To achieve monthly target set by company.
- To meet clients & introduce the company's scope of services & supply.
- To prepare Commercial offers and submit to the clients.
- To follow-up with sales, contracts negotiation, sales closure.
- To Prepare Monthly Sales Report.
- Resolve customer complaints regarding sales and services. Maximise customer loyalty and retention by ensuring that customers receive constant care and attention.
- Maintain excellent client relationship, follow up regularly on payment, provide feedback to principal on product performance and help clients get maximum benefit from range.

Education

- SSLC
- Diploma in Automobile Engineering (1 Year)

Computer Skill

MS Office, Internet & E-mail applications.

Personal Details

Date of birth : January 19, 1983
Marital status : Married
Nationality : Indian
Passport No : S7665692
Passport Expiry : 29-07-2028
QID : 28335650674
Visa Status : Transferable

Reference

JOBY CHERIYAN : (Sales Manager Kitchen Kraft)

Mob : 66052078

Prominence

- Aptitude in Hospitality
- Specialised in customer creations
- Proficiency in direct marketing
- Skilled in administration
- Excellent communication and interpersonal skills

PRODUCTS AND BRANDS

ALL KITCHEN UTILITIES

KEY CUSTOMER

- QATAR STAR
- SHAQAB & AMWAJ
- TEYSEER
- YEMEK DOHA
- ELEGANCIA CATERING
- UNIQUE CATERING
- NEWREST GULF

Driving License

- Qatar Light Licence

Language Proficiency

- English, Hindi, Malayalam