

# **JIM DELOS REYES RAMIREZ**

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## QUALIFICATIONS

- > Enthusiastic to provide the highest level of customer service.
- Motivated to reach and exceed individual and team sales goals.
- Above average learning aptitude, can work with minimum supervision can perform tasks beyond pre-defined scope of work, dynamic and a team player

#### EMPLOYMENT RECORD

November 12,2023- Present Nakheel Al Mirqab Tents and Trips Supplies Trading W.L.L. Doha, Qatar

Sales Executive- (Camping Supplies)

- Demonstrating and presenting products.
- Meeting with clients during sales visits.
- Reviewing sales performance.
- Attending trade exhibitions, conferences and meetings.

September 15,2022- November 11,2023 IRM Offshore Services Qatar Museum Doha, Qatar

Sales Executive- (Gift Shop)

- Perform cashiering functions , receiving payment in cash, check, credit cards, voucher or automatic debits, issue receipts, refund, credits or changed due to customers.
- Explain merchandise benefits to customers, replenish items on shelves and handles cash and bank card transactions.

March 13, 2021- December 30,2021 New World Company Ansar Gallery, Al Rayyan, Qatar

Salesman- (Gents Wear)

• Responsible for greeting and meeting all customers promptly and politely.

- Resolves customer issues promptly and accurately in a manner that will retain and promote customer loyalty.
- Can work under pressure.

#### June 27, 2016-March 03, 2018 Grand, Ezdan Mall, Al Wukair, Qatar

## **Visual Merchandiser**

- Responsible for greeting and meeting all customers promptly and politely.
- Serve customers in a professional, courteous, and timely manner.
- Resolves customer issues promptly and accurately in a manner that will retain and promote customer loyalty.
- Explain merchandise benefits to customers, replenish items on shelves and handles cash and bank card transactions.

# March 05, 2008 – April 06, 2011 Landmark International Dubai, UAE

# Visual Merchandiser (New Look, Fashion Clothes)

- Ensure the standards of visual merchandising are being maintained at all times.
- Perform cashiering functions , receiving payment in cash, check, credit cards, voucher or automatic debits, issue receipts, refund, credits or changed due to customers.
- Ensure correct rotation of stock on shelves and assist in accurate stock as per store requirements.
- Ensure consistency across promotional and seasonal launch within the store.
- Ensure promotions and fast selling lines are featured in the store.

# LICENSES

**Basic Life Support**: UAQ Safety Training Centre. State of Qatar Expires November 2026

**Driving License** : Ministry of Interior Traffic Department. State of Qatar Expires April 2029

EDUCATIONAL ATTAINMENT		
Care Giving : DIMANDAL Education Consultancy W.L.L		
Course Code CG-037-2024		
State of Qatar		
Tertiary	:	Bachelor of Science in Computer Science.
AMA Computer College, Philippines.		
Secondary	:	Roosevelt Memorial High School. Quezon City, Philippines.
Primary	:	Maly Elementary School, San Mateo Rizal, Philippines.
PERSONAL DATA		
Gender	:	Male
Nationality	:	Filipino
Passport No.	:	P0514281C