



Jonash Alfonso Semillano

jonashsemillano24@gmail.com
09777563512

Present Address:
BUROT, TARLAC 2300, Tarlac, Philippines

Basic Information

Age 24	Birth Date Oct 24, 1999	Gender Male	Civil Status Single
Height (cm) 186	Weight (kg) 68	Nationality Filipino	Religion Christianity - Catholic

Work Experience

I have been working for 3.5 years

Apr 2022 - PRESENT
(1 Year, 8 Months)

TECHNICIAN/SALES REPRESENTATIVE

NWOW TARLAC
Automobile / Vehicle
TARLAC CITY

Job Responsibilities:

Assemble new bikes and perform quality control checks
Repair e-bikes to the highest of standards; assessing wear and tear, accidental damage
Communicate with our customer service team to schedule customer appointments
Be customer service oriented and personable as you are
Assist with maintaining a consistent inventory; ordering parts when necessary
Create feedback loops with the relevant stakeholders; improving and iterating on our existing processes and policies

Jun 2020 - Mar 2022
(1 Year, 9 Months)

SALES CLERK/MERCHANDISER
CITI HARDWARE
Retail / Merchandise
CAPAS, TARLAC

- Monitoring sales and identifying any losses or stock wastage
- Working with suppliers and distributors to negotiate prices and order large volumes
- Collaborate with executives, marketers and salespeople to set prices that are good for the market and profit
- Getting to know the customer base and understanding their motivation and sales drivers
- Reviewing customer feedback to predict sales trends and seasonal stock demand
- Briefing staff on stock display and rotation to ensure every space is optimized
- Researching and monitoring industry trends and consumer behavior to anticipate demand and changes in buying patterns
- Making predictions based on sales data, customer feedback and market trends
- Assessing the effectiveness of different product displays and store layouts on sales figures
- Reviewing competitors, including pricing, profit, marketing and other progress

Educational Attainment

Mar 2018 - May 2020

TARLAC STATE UNIVERSITY
College Level (Undergraduate)
BACHELOR OF SCIENCE IN INFORMATION TECHNOLOGY