



QATAR: +974 5000 2484
QATAR: +974 5517 8997
EGYPT: +201007838379
E: malaa59@gmail.com

PERSONAL SUMMARY

PLACE OF BIRTH: EGYPT
MARITAL STATUS: MARRIED
VISA STATUS: Residence Permit, QATAR ID AND (NOC).
VALID QATAR DRIVING

SKILLS

PERSONAL

COMMUNICATION	<div><div></div><div></div><div></div><div></div><div></div></div>
ORGANIZATION	<div><div></div><div></div><div></div><div></div><div></div></div>
TEAM LEADER	<div><div></div><div></div><div></div><div></div><div></div></div>
CREATIVITY	<div><div></div><div></div><div></div><div></div><div></div></div>
SOCIAL	<div><div></div><div></div><div></div><div></div><div></div></div>
"CAN DO" attitude	<div><div></div><div></div><div></div><div></div><div></div></div>

COMPUTER

MS	<div><div></div><div></div><div></div><div></div><div></div></div>
INTERNET	<div><div></div><div></div><div></div><div></div><div></div></div>
CRM SOLUTION	<div><div></div><div></div><div></div><div></div><div></div></div>
MICROSOFT ERP	<div><div></div><div></div><div></div><div></div><div></div></div>
ORACLE ERP	<div><div></div><div></div><div></div><div></div><div></div></div>

LANGUAGE

ARABIC	<div><div></div><div></div><div></div><div></div><div></div></div>
ENGLISH	<div><div></div><div></div><div></div><div></div><div></div></div>

References: Available on request

MOHAMED ALAA AL DEEB

Sales & Marketing professional

ABOUT ME

As a seasoned professional with a rich and varied background in Sales and Marketing, I am more than qualified to make an immediate and positive contribution to your company's operations. I am very confident that the 19 years of experience I have in sales will make me an ideal candidate for this position.
I am a highly talented and award-winning professional who, in all my previous roles, has consistently delivered results to the highest standards.

CAREER HISTORY

INTEGRATED POLYMER SOLUTIONS

SALES AND MARKETING MANAGER Qatar - (Jun 2024 – CURRENTLY)
Contracting, **FIT-OUT**, Building Materials, and **Real Estate**.

BETON W.L.L

SENIOR SALES AND MARKETING MANAGER Qatar-(July 2018–Jun 2024)
Ready-mix concrete, Contracting, **FIT-OUT** and Building material.

EZDAN HOLDING

SENIOR SALES EXECUTIVE Qatar - (Feb 2013 – May 2018)
Commercial & Residential Accommodation (Rent- Sale- Property Management)
(**Global Real Estate Portfolio**) Qatar - England – USA – Turkey – Germany.

Al-Attiya Computer & Technology

SENIOR SALES EXECUTIVE Qatar - (December2007- January 2013)
Software & Hardware Solutions, Web, Telecom, and Training Center.
Microsoft, ORACLE, and SAP ERP certified sales - cyber security solutions.

Egypt Soft

Product Manager Egypt - (August 2004- November2007)
Information Technology, Software & Hardware Solutions, Web Solutions.

EDUCATION AND TRAINING

- Bachelor of Business Administration. (**BBA**) Graduation Year 2004 -Egypt).
- Master of business administration. (**MBA**) Graduation Year 2010-Egypt
- Project Management Professional (**PMP**) Arab Academy for Science and Technology
- DIGITAL MARKETING. Shaw Academy (England).
- Business negotiations and Conflict Resolution. Carnegie Mellon University (Qatar).
- Qualifications for the Business World-ABP Al Attiya Learning Center (Qatar). (Customer Service- Business Communications- Time Management- Business Basics and Finance-People Skills- Business Etiquettes- Self Awareness- IT for Business).
- Business professional English. Al Attiya Learning Center (Qatar).
- Excellent seller. Al-Ahram foundation (Egypt).

ACHIEVEMENT

BETON W.L.L: Hit and exceed sales forecasts yearly.
EZDAN REALESTATE: Best Sales Achiever (2013). Best Sales Achiever (2014).
Al-Attiya Computer & Technology: Hit and exceed sales forecasts yearly