Sales & Marketing

Marketing & Sale

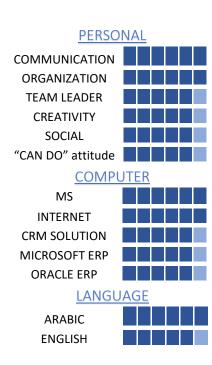


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PERSONAL SUMMARY

PLACE OF BIRTH: EGYPT MARITAL STATUS: MARRIED VISA STATUS: Residence Permit, QATAR ID AND (NOC). VALID QATAR DRIVING

SKILLS



References: Available on request

MOHAMED ALAA AL DEEB

Sales & Marketing professional

ABOUT ME

As a seasoned professional with a rich and varied background in Sales and Marketing, I am more than qualified to make an immediate and positive contribution to your company's operations. I am very confident that the 19 years of experience I have in sales will make me an ideal candidate for this position.

I am a highly talented and award-winning professional who, in all my previous roles, has consistently delivered results to the highest standards.

CAREER HISTORY

INTEGRATED POLYMER SOLUTIONS

SALES AND MARKETING MANAGER Qatar - (Jun 2024 – CURRENTLY) Contracting, **FIT-OUT**, Building Materials, and **Real Estate**.

BETON W.L.L

SENIOR SALES AND MARKETING MANAGER Qatar-(July 2018–Jun 2024) Ready-mix concrete, Contracting, FIT-OUT and Building material.

EZDAN HOLDING

SENIOR SALES EXECUTIVE Qatar - (Feb 2013 – May 2018) Commercial & Residential Accommodation (Rent-Sale- Property Management) (Global Real Estate Portfolio) Qatar - England – USA – Turkey – Germany.

Al-Attiya Computer & Technology

SENIOR SALES EXECUTIVE Qatar - (December2007- January 2013) Software & Hardware Solutions, Web, Telecom, and Training Center. Microsoft, ORACLE, and SAP ERP certified sales - cyber security solutions.

Egypt Soft

Product Manager Egypt - (August 2004- November 2007) Information Technology, Software & Hardware Solutions, Web Solutions.

EDUCATION AND TRAINING

- Bachelor of Business Administration. (BBA) Graduation Year 2004 Egypt).
- Master of business administration. (MBA) Graduation Year 2010-Egypt
- Project Management Professional (PMP) Arab Academy for Science and Technology
- DIGITAL MARKETING. Shaw Academy (England).
- Business negotiations and Conflict Resolution. Carnegie Mellon University (Qatar).
- Qualifications for the Business World-ABP AI Attiya Learning Center (Qatar). (Customer Service- Business Communications- Time Management- Business Basics and Finance-People Skills- Business Etiquettes- Self Awareness- IT for Business).
- Business professional English. Al Attiva Learning Center (Qatar).
- Excellent seller. Al-Ahram foundation (Egypt).

ACHIEVEMENT

BETON W.L.L: Hit and exceed sales forecasts yearly. EZDAN REALESTATE: Best Sales Achiever (2013). Best Sales Achiever (2014). Al-Attiya Computer & Technology: Hit and exceed sales forecasts yearly