MUHAMMAD NIYAZ

Driver & Sales Representative

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- New saltha ,zone 40,street 942 ,Doha,Qatar



Profile

A highly motivated and results-driven Driver & Sales Representative with a unique blend of exceptional driving skills and strong sales acumen. Adept at navigating diverse routes with punctuality and precision while building lasting relationships with clients. Known for my outstanding communication, negotiation, and problem-solving abilities, I consistently exceed sales targets and ensure timely deliveries. My ability to represent products with enthusiasm, coupled with my extensive knowledge of the roadways and local markets, positions me as a trusted professional who not only delivers goods but also drives business growth. Ready to contribute to the success of your team by offering reliable transportation and excellent customer service.

Education

Higher Secondary Education, SMI ENGLISH MEDIUM SCHOOL KUNHIPALLY, India

Professional Experience

Sales Man, Munir Readymade Center, Doha Qatar

2018 - 2022 | Doha, Qatar

- Prospected new clients and maintained existing relationships to meet and exceed monthly sales targets.
- Conducted product demonstrations and presentations to potential clients, highlighting benefits and features.
- Negotiated pricing, terms, and conditions with customers to close sales and ensure satisfaction.
- Provided after-sales support, addressing client concerns and resolving issues promptly.

Driver, Munir Readymade Center, Doha Qatar

2022 – present | Doha, Qatar

- Delivered goods to customers on time while adhering to all safety and traffic regulations.
- Performed daily vehicle inspections and maintained cleanliness of the vehicle.
- Assisted in loading and unloading products, ensuring accurate delivery of items.
- Followed proper documentation procedures for deliveries, including signatures and receipt of goods.

Skills

- Excellent driving and route management
- Strong communication and interpersonal skills
- Effective time management and multitasking
- Exceptional sales skills, including product knowledge and client engagement
- Ability to meet and exceed sales targets
- Knowledge of traffic regulations and vehicle safety

Languages

English

Arabic

Hindi

Certificates

Qatar Driving Licence QID NO :29835606059