



MOHAMMED RAFI M A

SALESMAN CUM DRIVER

Results-oriented Salesman cum Driver with a history of meeting and exceeding sales targets. Proven ability to build and maintain strong customer relationships, leading to increased sales and customer loyalty. Adept at navigating diverse routes with a commitment to timely and accurate deliveries. Skilled in product knowledge and effective communication, ensuring successful sales transactions and customer satisfaction. Known for reliability, punctuality, and a strong work ethic in both sales and driving roles.

KEY SKILLS

Navigation	Attention to detail	Vehicle Operation
Timely Deliveries	Traffic Regulations	Customer Service
Flexible Schedule	Teamwork	Accident Prevention

PERSONAL DETAILS

Mobile No	+974 77573178 +91 9526163757
Email ID	Rafibadriya757@gmail.com
Address	
Nationality	Indian
D.O. B	29-01-1994
Gender	Male
Marital Status	Single
Visa Status	NOC available
License	Qatar Driving License Light Vehicle

ACADEMIC CREDENTIALS

2015	BACHELOR OF BUSINESS MANAGEMENT (BBM) Manglore University, India
2012	PLUS TWO Board of Higher Secondary Examination, Kerala
2010	SSLC Board of Public Examination, Kerala

COMPUTER SKILLS

- MS Word
- MS Excel
- MS Power Point

LANGUAGES

- English
- Hindi
- Malayalam
- Arabic
- Tamil

EMPLOYMENT CHRONICLE

❖ SALESMAN CUM DRIVER | 2019 - 2021

KABAYAN INTL WLL, DOHA

- Promote and sell company products or services to potential customers.
- Identify and pursue new sales opportunities.
- Achieve sales targets and objectives.
- Customer Relationship Management:
- Build and maintain strong relationships with customers.
- Address customer inquiries and concerns.
- Ensure customer satisfaction and loyalty.
- Operate company vehicles to make product deliveries to customers.
- Ensure timely and accurate delivery of goods.
- Maintain the condition and cleanliness of the delivery vehicle.
- Maintain accurate records of sales transactions and deliveries.
- Plan efficient routes for product deliveries.
- Collaborate with the sales team and other departments.
- Communicate effectively with internal teams to ensure smooth operations.
- Ensure compliance with relevant laws and regulations.

❖ IOM DRIVER | 2021 - 2023

INTERNATIONAL ORGANIZATIONAL FOR MIGRATION

- Manage the day-to-day maintenance of the assigned vehicles to ensure their roadworthiness. This includes daily check of tyres, brakes, engine oil, fan belt, etc.
- Arrange for minor repairs and ensure that the vehicles are kept clean.
- Ensure that the vehicles are serviced at regular service intervals.
- Keep records of spare parts for vehicles and conduct monthly inventory of the spare parts.
- Find the most direct and safe route over the best available roads to the destination.
- Keep a high degree of confidentiality and discreteness in discussions, which involve IOM and its officials. Take proper actions to reduce potential security threats to IOM officials and/or property within the immediate vicinity of the vehicle and along transport routes.

PASSPORT DETAILS

Passport No M 4797387
Date of Expiry 29/12/2024

HOBBIES

Music	Swimming	Driving
		

- Ensure that the IOM vehicles is used only for official/authorized business, as advised by the supervisor.
- Meet official personnel at the airports and facilitate immigration and customs formalities as required.

DECLARATION

I hereby declare that all the details mentioned above are in accordance with the truth and fact as per my knowledge and I hold the responsibility for the correctness of the above-mentioned particulars.

MOHAMMED RAFI M A