



ARITZ AZAREL BIN AZWARIE

Address: Cyberjaya, Selangor
Phone: +6019-218-3739
Email: aritzazarel@gmail.com

SUMMARY

Motivated professional with experience in customer service, retail, digital marketing, real estate, sales, and entrepreneurship. Skilled in leading teams, managing operations, executing marketing strategies, and driving sales. Passionate about delivering results and continuous learning.

WORK EXPERIENCE

Swimming Pool Specialist & Landscape Contractor, **April 2024 - Present**
Tropical Idea Pools & Landscapes Sdn Bhd

- Designed and managed bespoke swimming pools and water features, maintaining exceptional quality standards and exceeding client expectations.
- Led end to end project execution from initial concept through final installation ensuring adherence to timelines, budgets, and resource allocations.
- Monitored construction progress and coordinated with contractors, engineers, and clients to ensure seamless delivery and project alignment.
- Maintained compliance with all local building codes, safety regulations, and environmental standards throughout the project lifecycle.

Barista, Botanist Cafe, Cyberjaya **June 2023 – April 2024**

- Delivered exceptional customer service in a fast paced cafe environment, ensuring a welcoming atmosphere and positive guest experiences.
- Prepared a variety of beverages with precision and consistency, maintaining high standards of quality and presentation.
- Operated POS systems efficiently, handling cash, credit, and mobile payments while balancing registers at shift end.
- Maintained cleanliness and organization of café spaces, adhering to health and safety standards.

Real Estate Agent, Kith & Kin, Mont Kiara **January 2023 - June 2023**

- Supported real estate transactions by coordinating property listings, showings, and negotiation processes to ensure seamless client experiences.
- Advised clients with up to date market insights, pricing strategies, and property recommendations to guide informed purchasing or selling decisions.
- Built and nurtured lasting client relationships through personalized service, clear communication, and follow through, resulting in repeat business and referrals.
- Collaborated with agents, buyers, sellers, and legal professionals to facilitate timely closings and accurate documentation.

Store Manager, Cubee Cafe, Cyberjaya **January 2022 – January 2023**

- Directed daily business operations, ensuring smooth workflow, high service standards, and overall operational efficiency.
- Led sales initiatives and promotional strategies aimed at increasing revenue, improving customer retention, and maximizing profitability.
- Supervised a team of employees, overseeing hiring, training, performance evaluations, and schedule management to build a strong, results driven team.
- Optimized inventory management and procurement processes, reducing overhead costs and preventing supply shortages or excesses.

- Prepared and served a wide range of beverages, including espresso based and specialty drinks, while delivering efficient, friendly, and personalized customer service at all times.
- Assisted with food prep, plating, and kitchen organization, ensuring cleanliness and adherence to hygiene and safety standards in a fast paced environment.
- Handled POS transactions, managed inventory levels, supported restocking, and contributed to smooth opening and closing procedures.
- Collaborated with team members to ensure operational efficiency, while also assisting in training new staff and maintaining a positive, team oriented atmosphere.

EDUCATION

Certificate in Art and Design	2019-2021
INTI International College Subang	
Sijil Pelajaran Malaysia	2013-2017
Asia Pacific Smart School	

ADDITIONAL INFORMATION

- **Languages:** English, Malay
- **Certificate in Real Estate Negotiator Registration Course**
 - The Board Of Valuers, Appraisers, Estate Agents and Property Managers
 - 25 - 26 February 2023

SKILLS

- Customer Service & Client Relationship Management
- Sales & Business Development
- Digital Marketing & E-Commerce
- Real Estate Expertise
- AI Tools & Adobe Photoshop
- Data Analysis & Reporting (Microsoft Excel)