

CURRICULAM VITAE

RAFIQ MUKADAM

INDIA

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Personal Strength:

I am well organized sales professionals who handle variety of project with ease in short span of time, communication and problem solving is important to me. I am self motivated and flexible to suite any type of environment and to be a part of any team i am positive thinker and quick learner and determination to achieve the desire goal.

Personal profile:

- Excellent communicator.
- Comfortable with fellow staff at any level with a positive hand on approach.
- Total dedication, layout and confidential are the keys to my success.

Work experience:

- Still Working as, a Sales Manager in Rapid Power Trading & Contracting Since 1st May 2022 to Till Date
- Work as a sales Engineer in Efficient Trading and contracting from 27/03/2018 to 28/04/2022 (Qatar)HVAC Supplies, Metal Fabrication & GI trading
- Work as a sales manager in Kad Air-Conditioning from 09/03/2014 till 22/11/2017(UAE) HVAC Supplies, Metal Fabrication & GI trading)
- Worked as a sales executive in prime air-conditioning industries.

From 01/10/2010 Till 11/02/2014.(UAE)

- Worked as a sales executive in Khawaja & Sandouka Trading co. (UAE) From 02/07/2007 to 07/01/2010(Tyres, Batteries)
- Worked as a sales /cash desk clerk with M/s. Union Co-operative Society, Dubai, U.A.E. From 20/07/2005 till 27/02/2007.
- Worked as a sales executive with Goa Bottling Co. Pvt Ltd. India for a period of eight years.(Soft Drink-Pepsi Product)24/01/1997 till 30/01/2005

Job Responsibilities:

- Design and implementing astratasic sales plan and expand company customer base and ensure its strong presence. Managing recruiting & performance monitoring sale teeam.
- Volume distribution of product.
- To achieve set target and volume
- Ensuring proper coverage with high level of productivity.
- Generating sales and distribution figure.
- Monitoring competitive activity and promotion.
- Follow up payment from customer.
- Daily reporting to sales position.
- Arrange meeting with consultant getting product approvals.

Education:

- Senior secondary school from Bombay board.
- Intermediate from Kolhapur board.
- Bachelor of commerce (attempted) from Mumbai University.

Professional:

- Diploma in Computer science.
- Costumer Service Training.

Personal details:

Place of birth	:	India Mumbai
Date of birth	:	13-5-1973
Nationality	:	India
Passport no.	:	N-2978369
Gender	:	male
Marital status	:	married
Religion	:	Islam
Visa status	:	Employment visa
Driving License	:	Qatar,U.A.E, India
Languages known	:	English, Hindi, Arabic, Marathi, Urdu

Hobbies :

- Playing cricket.
- Reading newspaper.
- Keeping friendly surrounding.

Declaration:

I sincerely hope that my application will receive your kind attention and i am most anxious that an opportunity for an interview will be given to me at your earliest convenience.

Thanking you

(Rafiq Mukadam)