



LAXMAN PRASAD CHAULAGAIN

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Gender: Male **Date of birth:** 19 Jul 1988 **Nationality:** Nepalese

ABOUT ME

Dynamic marketing professional with 10+ Years of experience leading successful growth of Company. Possess knowledge and expertise in market research, developing new sales & marketing plan to enhance annual sales growth. I am an enthusiastic, self-motivated, reliable, responsible and hard working person. I am a mature team worker and adaptable to all challenging situations. I am able to work well both in team environment as well as using own initiative. Able to work under pressure and adhere to strict deadlines. High school Graduate eager to drive success and lead with Dependable, Creative, Motivated, Imaginative, Leadership, Management Skill with Proficient Driving and Computer Skills.

WORK EXPERIENCE

[1 Jan 2024 – Current]

Sr Sales Executive

Progressive Trading & Contracting WLL

City: DOHA | **Country:** Qatar | **Name of unit or department:** Sales | **Business or sector:** Construction

- focus on selling products & services to potential customers.
- contact clients and prospects to understand their needs & present suitable products.
- arrange meeting with clients to persuade them for sale of building materials.
- highlight the benefit of company offering to potential clients.
- conduct price negotiations to reach favorable agreement for both parties.
- set and achieve sales target to contribute business growth of company.
- generate business leads and maintaining data for reporting purposes.

[1 May 2022 – 31 Dec 2023]

Sr Business Development Executive

Mannat Contracting & Trading WLL

City: DOHA | **Country:** Qatar | **Name of unit or department:** Marketing & Sales | **Business or sector:** Construction

- follow-up on business leads.
- offering professional and efficient solution on customer concern.
- follow-up with staffs for new and existing sales target.
- attending meeting with clients on different issues and solving it.
- followup with payment & update
- discussing with management on current market trend and sharing ideas for company growth.

[1 Aug 2017 – 20 Dec 2019]

Sr Marketing Executive

Megatronics Contracting WLL

City: DOHA | **Country:** Qatar | **Name of unit or department:** Marketing | **Business or sector:** Construction

- develop and implement annual marketing plan to drive sales growth in order to reach company goals.
- followup with co workers and junior with weekly sales target.
- attending meeting with clients for new business possibilities.
- attending and solving payment issues with clients.
- participating management meeting and sharing ideas on market trend

[1 May 2013 – 30 Jun 2017]

Sr Marketing Executive

Top Builders International WLL

City: DOHA | **Country:** Qatar | **Name of unit or department:** Marketing | **Business or sector:** Construction

- developing new business leads.
- follow up on leads and conducting research to identify potential prospects.
- ensuring all communication with existing and new customers.
- preparing and analysing data to build a sales pipeline.
- offering professional, effective and efficient solution for customers inquiries and concerns.

- handling customers concern effectively.
- providing guidance on price competitiveness.
- submission of monthly invoices.
- payment followup and updates.

EDUCATION AND TRAINING

[1 Jun 2002 – 30 Aug 2004]

High School Diploma

Welhams College

City: Lalitpur | **Country:** Nepal | | **Level in EQF:** EQF level 3

High School Diploma

LANGUAGE SKILLS

Mother tongue(s): Nepali

Other language(s):

English

LISTENING C1 **READING** C2 **WRITING** C2

SPOKEN PRODUCTION B2 **SPOKEN INTERACTION** B2

Hindi

LISTENING C2 **READING** C2 **WRITING** A2

SPOKEN PRODUCTION C2 **SPOKEN INTERACTION** C2

Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user

COMMUNICATION AND INTERPERSONAL SKILLS

Communication and Interpersonal Skill

- Strong verbal and written communication
- Active listening
- Presentation and public speaking
- conflict resolution
- team collaboration

DRIVING LICENCE

Cars: B 30 Sep 2014 –
8 Nov 2028

"I affirm that all details provided in this document are accurate and reflect my qualifications and experience"