

Sadji Abdelmajid

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SUMMARY

As a sales professional, I excel at identifying customer needs and providing tailored solutions. I build strong relationships through effective communication and active listening. My passion for the product drives my enthusiasm, and I thrive in dynamic environments, consistently meeting targets and contributing to the team's success.

EXPERIENCE

Salesman

Condor

January 2024 - February 2025, Tiaret, Algeria

- · Assisted customers in selecting electronic products, providing tailored recommendations based on their needs.
- · Explained product features and benefits to help customers make informed purchasing decisions.
- · Maintained a thorough knowledge of inventory and current promotions to enhance sales opportunities.

Salesman

Decathlon - Es sénia mall

March 2021 - October 2023, Oran, Algeria

- · Maintained knowledge of current promotions and inventory to facilitate effective selling.
- Ensured the sales floor was organized and visually appealing to attract customers.
- · Collaborated with team members to achieve sales goals and improve overall store performance.

Sales Agent

furniture store

February 2019 - November 2020, Tiaret, Algeria

- · Assisted customers in selecting furniture that met their needs and preferences.
- · Demonstrated excellent customer service by addressing inquiries and resolving issues promptly.
- · Collaborated with team members to achieve sales targets and enhance store performance.

Cashier

EL YOSR Supermarket

January 2017 - December 2018, Tiaret, Algeria

- Processed customer transactions efficiently and accurately at the checkout.
- · Assisted customers with inquiries and provided excellent service to enhance their shopping experience.
- $\cdot \ \, \text{Collaborated with team members to improve overall store operations and customer satisfaction}.$

EDUCATION

Bachelor's degree in private law

Ibn Khaldun University • Tiaret,
Algeria • 2023

High School's Degree in literature and foreign languages

Ahmed medagri high school \cdot Tiaret, Algeria \cdot 2016

SKILLS

- Communication: Ability to convey information clearly and persuasively.
- Relationship Building: Establishing trust and rapport with clients.
- Negotiation: Effectively discussing terms and closing deals.
- **Problem-Solving:** Identifying customer needs and providing solutions.
- Product Knowledge: Understanding the features and benefits of offerings.
- Adaptability: Adjusting strategies based on market changes and customer feedback.

LANGUAGES

.Arabic: Native .English: Fluent .French: Fluent