

MANAA AYMEN

COMMERCIAL AGENT

RESULTS-ORIENTED COMMERCIAL AGENT WITH 4 YEARS OF EXPERIENCE. SEEKING A CHALLENGING ROLE TO LEVERAGE MY SKILLS AND DRIVE GROWTH FOR A FORWARD-THINKING ORGANIZATION.



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Al Mazrouaa St, Msheireb, Doha

EDUCATION

- **SCIENTIFIC BACCALAUREATE** Lycée Malki Azzedine AZZABA - 2019
- **BACHELOR DEGREE IN HUMANITIES** University of 20 AOUT 1955 SKIKDA 2019 - 2022

EXPERIENCE

- **CA IN A FABRIC BAZAAR 2019-2022**
 - Established and maintained relationships with fabric suppliers and manufacturers.
 - Interacted with customers to understand their requirements and provide fabric recommendations.
 - Identified and sourced various fabric types based on customer needs.
 - Negotiated prices and terms with suppliers and customers to maximize profitability.
- **CA IN THE CAR MARKET 2022 - 2024**
 - Identified and reached out to potential clients, including dealerships and individual buyers.
 - Prepared and delivered compelling sales presentations to prospective clients.
 - Generated leads through networking, referrals, and marketing campaigns.

SKILLS

LANGUAGES

- Arabic - Native
- English - B2
- French - B2

PERSONAL

- Efficient communication
- Build strong client relationships
- Negotiation
- Leadership
- Adaptability