



PERSONAL DETAILS

Tayyab Raza

Pakistan

DOB: 11/01 /1990

Sex: Male

Marital Status: Married

Nationality: Pakistani

Availability: As Per

Requirement

Mob: +923234237234



Tayyabrazza606@gmail.com

COMPUTER SKILLS

M S Office

PERSONAL SKILLS

Numerate Investigative

Problem Solver

Creative

Self-Motivated

Team player

Flexible

Qatar ID & NOC is Available

Tayyab Raza

PERSONAL SUMMARY

Looking for employment as Sales Manager with a hardworking, knowledgeable and target oriented sales Manager with a successful sales record. Builds and maintain a loyal client base through strong relationship – building skills and increased sales. Expert sales manager adept at building a customer base to increase revenue and consistently exceeds sales targets. Excellent communication skills with ability to build strong relationship and customer satisfaction.

ORGANIZATIONAL EXPERIENCE

1. **Ethical Laboratories (Pvt)Ltd. (Territory Manager)**
(October 2024 – Present...)
2. **Royal Petroleum Services: Sialkot-Pakistan Sales**
Sales Manager (September 2023—September 2024)
3. **Gloves Engineers: Sialkot-Pakistan Sales**
Manager (May 2018 – March 2023)
4. **Bravo Surgical: Sialkot-Pakistan Sales Manager** (March 2012– March 2017)

1. WORK EXPERIENCE:

Ethical Laboratories (Pvt)Ltd (Territory Manager)

Ethical Laboratories (Pvt)Ltd is a Manufacturer of Medicine Company, basically it is eye drop company in which we sales eye drops to relevant doctors, visit them, give briefing to doctors about eye drops & multivitamins.

2. WORK EXPERIENCE:

Royal Petroleum Services: Sialkot-Pakistan Sales Sales Manager (September 2023—September 2024)

Royal Petroleum services is doing work under the rules and regulations of **OGRA**.

3. WORK EXPERIENCE:

Gloves Engineers: Sialkot-Pakistan Sales Manager (May 2018 – March 2023)

Gloves Engineers manufacturer and product Development Company is a family owned company with long years of experience in the production of high quality genuine sports wears, gloves and accessories.

4. WORK EXPERIENCE:

Bravo Surgical: Sialkot-Pakistan Sales Manager (March 2012– March 2017)

Bravo Surgical is one of the leading Manufacturers and Exporters of the finest quality Barbar and beauty instruments, Manicure and Pedicure Products, surgical instruments, knives and Replica swords based in Sialkot, Pakistan

Duties in Sales Department:

1. Find new customers.
2. Customers query to solve problems.
3. Make Performa invoice for new orders, which we get from our customers.
4. After dispatching orders, we provide documents to our customers, like (packing list, invoice, undertaking, form E of bank & custom clearance certificate).
5. Social Media Apps like LinkedIn & Instagram

KEY SKILLS AND COMPETENCIES:

1. Product Knowledge.
2. Good relationship with Customers.
3. English spoken certificate for good communication
4. Good convincing power to convince the customers for new products.
5. Command in MS word, excel, PowerPoint & internet)

ACADEMIC QUALIFICATIONS:

Intermediate in Commerce

BISE Gujranwala

Matric in sciences

BISE Gujranwala

I hereby declare that the above Information is true to the Best of my knowledge And Belief.

AREAS OF EXPERTISE

Product Knowledge

Communication Skills

Problem Solving

