

Maqsood Ibrahim Junagadhwala



: Doha Qatar



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Experienced in Restaurant professional with long experience in Food industries generally. Excellent communication and people skills. Charismatic with a proven record. Analytical thinker and strong negotiator and convincer.

NOC Available with Valid qatar ID
With Qatar Driving License (Manual & Auto)

Experiences:

➤ **Shatter Abbas Restaurant**

From August 2024 until today

Branch Manager (Qatar Doha Festival City)

- Manage the receiving of food material
- Daily Temperature recording
- Billing and Closing
- Briefing Staff and Training for Grooming
- Recording time attendance
- Daily Checklist

➤ **Juice Land**

Restaurant Manager (Saudi Arabia)

From Feb 2017 to June 2023

- Manage the receiving of material items at store
- Manage the storing of material items at store
- Manage the issuing and delivery of material at store
- Controlling Inventory of materials and equipment
- Periodic verification of stock and maintain stock as per stock register
- Have knowledge of construction site used materials and tools
- Perform any other duties as assigned by the management or supervisors
- Ensure cleanliness of all areas, keeping storage areas clean & tidy and in strict compliance with hygiene regulations.

➤ **Crew Team Leader and Store Incharge, McDonalds Jeddah (KSA)**

From June 2006 to Nov 2008

- Achieve the sales target using advanced sales techniques and product knowledge
- Build and maintain customer relationships to build strong loyalty.
- Reviewing and evaluating KPI achievement.
- Build and maintain customer relationships to build strong loyalty.
- Resolve customer complaints by investigating problems, developing solutions preparing.
- Reports; making recommendations to management.
- Communicate with customers to assess and satisfy their needs and meet or exceed their expectations.

Education:

- 1999: Secondary High College.

Highlights:

- Store opening and closing procedures.
- Operational improvements.
- Motivational leader.
- Sales professional.
- Training and development.
- Flexible schedule.
- Conflict resolution skills.
- Accurate money handling.
- Do daily / weekly / reports.

- Issuing daily reports and weekly feedback.
- Maintain high standards of Visual Merchandising housekeeping in terms of cleanness.
- Display, and stock rotation.
- Contribute to team effort by accomplishing related results as needed.

➤ **Showroom Manager, Electro Craft INDIA**



- Provide information about facilities, entertainment options, and rules and regulations.
- Record details of attendance, sales, receipts, reservations, and repair activities.
- Monitor activities to ensure adherence to rules and safety procedures and arrange for the removal of unruly patrons.
- Sell tickets and collect fees from customers.
- Keep informed of shutdown and emergency evacuation procedures.
- Clean sporting equipment, vehicles, rides, booths, facilities, and grounds.

➤ **Tranee Squad McDonalds INDIA**

From June 2003 to September 2006

- Welcomes customers by greeting them, offering them assistance.
- Directs customers by escorting them to racks and counters, suggesting items.
- Advises customers by providing information on products.
- Helps customer make selections by building customer confidence, offering suggestions and opinions.
- Documents sale by creating or updating customer profile records.

➤ **Counter Salesperson, Electro Craft India**

From Feb 1996 to Feb 2003



- Welcomes customers by greeting them, offering them assistance.
- Directs customers by escorting them to racks and counters, suggesting items.
- Advises customers by providing information on products.
- Helps customers make selections by building customer confidence, offering suggestions and opinions.
- Documents sale by creating or updating customer profile records.

Professional Skills:

- Excellent Persuasion Skills.
- Cross sale.
- Self-motivated.
- Customer service.
- Developing local contacts.

Languages:

- Hindi: Mother Tongue
- English: Fluent
- Arabic: Good
- Valid Qatar ID with NOC
- Ready to join immediately

