

# ABDELLATIF AIT RAISS

*Salesperson - retail*

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📍 CASABLANCA, MOROCCO

## PROFIL

With 21 years of experience in large companies, I would like to have new experience with an ambitious company to offer my experience and knowledge also to have new challenges, I'm listening to the right offers.

## Competencies

Communication, responsibility, crisis management, creativity, dynamism, leadership.

## PROFESSIONELL EXPERIENCE

**IKEA MOROCCO | SALES CO WORKER |** December. 2015 – to date

### Taskscompleted:

- *Act as an expert and consultant on a wide range of products and services to inspire and inform customers, maximize sales, while maintaining profitability, by actively directing customers to top selling and priority products, Analyze and adjust retail floor capacities based on location to ensure high inventory availability, Support the implementation and maintenance of planned and promotional activities within or involving the product line.*

**COSMETIC SPACE |** Packaging agent |JUNARY. 2011 – FEBRUARY. 2014

### Taskscompleted:

- *Performs finishing, packaging and checking operations at any stage of production. Control of receipt of raw materials...) their shipment to the customer. Ensures compliance of materials or products within the framework of a program of pre-established specifications or standards.*

**C.M.D.A PROFIL ALUMINIUM AND ACCESSORY|** Warehouseman| JUNE1999 – JANUARY 2011

### Taskscompleted:

- keeping stock files - receipt of goods – physical inventory valuation of stock prices. Preparation of orders-dashboards-various statistics.

## FORMATION

**DIPLOMA :business management technician |** 2012 - 2015

*institute of applied technology lala aicha*

**DIPLOMA:bacheloer human sciences|** 2010

*high school Moulay Rachid Casablanca*

## languages

ENGLISH : Courant

FRENCH : courant

ARABIC : maternal

## SKILLS

Compétence 1



Compétence 2



Compétence 3



## **INTERESET**

- TRAVELLING: TOURISM (FRANCE, SPAIN).
- Sport : FISHING, JOGGING
- READING, BOOK,NEWS PAPER