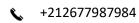
ABDELLATIF AIT RAISS

Salesperson - retail



🖂 aait_raiss@hotmail.com

CASABLANCA, MOROCCO

PROFIL	With 21 years of experience in large companies, I would like to have new experience with an ambitious company to offer my experience and knowledge also to have new challenges, I'm istening to the right offers.
Competencies	Communication, responsibility, crisis management, creativity, dynamism, leadership.
PROFESSIONELL EXPERIENCE	 IKEA MOROCCO SALES CO WORKER December. 2015 – to date Taskscompleted: Act as an expert and consultant on a wide range of products and services to inspire and inform customers, maximize sales, whilemaintaining profitability, by actively directing customers to top selling and priority products, Analyze and adjust retail floor capacities based on location to ensure high inventory availability, Support the implementation and maintenance of planned andpromotionalactivitieswithin or involving the product line. COSMETIC SPACE Packaging agent JUNARY. 2011 – FEBRUARY. 2014 Taskscompleted: Performs finishing, packaging and checking operations at any stage of production. Control of receipt of raw materials) their shipment to the customer. Ensures compliance of materials or products within the framework of a program of pre-established specifications or standards. CM.D.A PROFIL ALUMINIUM AND ACCESSORY Warehouseman JUNE1999 – JANUARY 2011 Taskscompleted: keeping stock files - receipt of goods – physical inventory valuation of stock prices. Preparation of orders-dashboards-variousstatistics.
FORMATION	DIPLOMA :business management technician 2012 - 2015 institute of appliedtechnology Iala aicha DIPLOMA:bacheloer human sciences 2010 high school Moulay Rachid Casablanca
languages	ENGLISH : Courant FRENCH : courant ARABIC : maternal
SKILLS	Compétence 1 Compétence 2 Compétence 3

INTERESET

- TRAVELLING: TOURISM (FRANCE, SPAIN).
- Sport : FISHING, JOGGING
- READING, BOOK, NEWS PAPER