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MOHAMED IJAS



DOHA, QATAR, Doha, 0000,
Qatar

Customer Service Representative



+97430852647

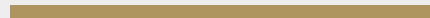


yoosufijas3@gmail.com



LANGUAGES

ENGLISH



ARABIC



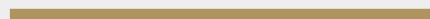
HINDI



MALAYALAM



TAMIL



Looking for a job position that will help from my commercial communication skills and sales experience where my interaction skills can develop the sales results.

WORK EXPERIENCE

TELEGRAPH & TELECOM

QATAR(
OOREDOO
DEELER)

FEB 2022 –
JOIN(CURRENT
JOB)

CUSTOMER SERVICE REPRESENTATIVE

- * ASSISTS AND ANSWERS ALL CUSTOMER INQUIRIES AND PROBLEMS.
- * OFFERS RESOLUTION IN EVERY CUSTOMER' SISSUE.
- * OFFERS OOREDOO SERVICES, PROMOTIONSAND PRODUC TS IN EVERY CUSTOMER.
- * MAKE AND CLOSE A SALE.
- * ASSISTS THE STORE IN STOCKTAKING AND INVENTORY
- * HANDLING CUSTOMER ESCALATIONS.
- * RETAIL STORE AND CUSTOMER SERVICE.
- * MAKING TRACK OF STOCKS LIKE RECHARGE CARDS, HANDSETS AND OTHER MERCHANDISEINSIDE THE STORE TO AVOID LOSSES AND SHORTAGES.
- * RECONCILIATION OF CASH LIKE STORE SALESAND OTHER EXPENSES INSIDE THE STORE.

LG JUMBO
QATAR
(OOREDOO CSR)
2017 FEB-2018
FEB

SALES REPRESENTATIVE

Delivering purchase orders and informing existing customers of new products.
Increasing sales by promoting products and analyzing competitor behavior.

AL MARAI
COMPANY KSA
Oct 2012 - Oct 2015
Najran

REFERENCES

PUSHPA DAHAL

VEDEO HOME ELECTRONICS
QATAR

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✉ pushpadahal12-@ gmail.com

LAL PINTOE

EVOLVE TECHNOLOGIES PVT LTD

☎ +947222270120

✉ kplo@evolve-sl.com

DRIVING LICENSE

Driving license category

srilanka light vehicle driving
licence

PERSONAL DETAILS

Date of birth: 5/12/1988

Nationality: SRILANKA

Visa status: WORK VISA
FREELANCER

Marital status: MARRIED

HOBBIES

- Football
- Social Media Digital Marketing

EVOLVE TECHNOLOGIES PVT LTD

Jun 2019 - Oct 2022
Trincomalee

Signing sales contracts, taking purchase orders, and collecting payments.

Accounting for the safe and timeous delivery of purchased products.

Maintaining sales and delivery records, as well as meeting sales targets.

Liaising with other departments to ensure optimal customer services.

Preventing damage to the delivery van and the company products being transported.

Ensuring the cleanliness of the interior and the exterior of the van.

Performing basic van maintenance tasks, such as checking tire pressure, and gas and oil levels.

SALES EXECUTIVE

Conduct market research to identify selling possibilities and evaluate customer needs

Actively seek out new sales opportunities through cold calling, networking and social media

Set up meetings with potential clients and listen to their wishes and concerns

Prepare and deliver appropriate presentations on products and services

Create frequent reviews and reports with sales and financial data

Ensure the availability of stock for sales and demonstrations

Participate on behalf of the company in exhibitions or conferences

Negotiate/close deals and handle complaints or objections

Collaborate with team members to achieve better results
Gather feedback from customers or prospects and share with internal teams

EDUCATION

**ESOFT METRO
CAMPUS**
2022
BETTICALO

UNDERGRADUATE

This qualification is designed to provide a bite-sized qualification focused on strategic management and leadership. It can be studied in combination with other qualifications and develops learners' essential knowledge and understanding of strategic management and leadership.

**MIHINDAPURA
TECHNICAL
COLLEGE**
2009
TRINCOMALEE

HIGHER NATIONAL CERTIFICATE

Effective communication is critical in any business or career, and the "art of selling" is a skill that may be applied in many areas of your life. The Center for Professional Sales offers you the opportunity to develop and benchmark your skills and meet with prospective employers as you learn how to accept rejection and turn it into something more positive. Gain self-confidence and make a great investment in your future by learning self-discipline, goal setting, how to build rapport and how to be a good listener.

From knowing how to convince others that an idea makes sense to showing investors how a project will generate a return, learning to ask for what you want and being able to "close the deal" are just part of the art and science that you will practice through the center.

SKILLS

SALES



CUSTOMER SERVICE



COMPUTER SKILLS



KEY ACCOUNTS



LAUNGUGES



PROMOTE



DOCUMENTATION



STOCK CONTROLLER



UNTITLED

Jan 2023 - Jan 2023



