

**EDWIN V. MANGAHAS**

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**Visa Status: Company Visa (with NOC)**

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| Objectives | Seeking a position in a result-oriented company that assists and trains ambitious and career conscious individuals where skills and education will be utilized towards continuous growth and advancement and to be able to help in the realization of goals and expectation of the company by contributing knowledge and skills in a very professional manner; a position that would require a proper venue to exercise and share my knowledge to the fullest. |

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| Skills & Strengths Experience | Computer literate on Windows Application  Communicates Effectively  Strong ability for own initiative, Innovative  Ability to meet set targets within estimated time  Confident in interactions with people at all levels  Problem-solving ability  Adaptability to a dynamic environment  Dynamic Team Player: Work well under pressure as part of a team  Sense of Responsibility  Time Management Skill: Organized and maintained accountable records.  Creative and Resourceful: Dependable employee with common sense and a variety of skills  Fast learner: Ability to work in a fast-placed, intense environment smoothly.  **Middle East Business Solution**  **SAMSUNG TV Brand - Doha October 24, 2018- Up to present**  **Merchandiser/Brand Ambassador**   * To achieve the daily on retail outlet sales and gross margin targets * To ensure the stocks are properly replenished from the stores to the showrooms/locations and thereby avoid loss of sale. * To effectively merchandise the products to enhance brand image. * To ensure security of stock at the retail outlet. * To affix the price tags to the products. * To maintain cleanliness. * To ensure sound customer care and service. * To coordinate delivery to customer’s place with the delivery staff. * To closely monitor competitor activities and keep informed of the latest products to effectively meet competition Effectively determine the customer needs and assist the customer on queries, objections and ensure product selection and close of sale. * To maintain all documents / records of the showroom/location as required by the company systems and procedures-invoices, delivery notes, petty cash, etc. * To assist the Sales Manager in ordering by identifying the fast moving product   **LG Jumbo Electronics – Doha, Qatar** February 24,2014 to April 20,2018  **Retail Salesman/cashier**   * Handling LG and Apple Mobiles and accessories. Harman Kardon Speakers, appliances Brother Printers and Toners and Cartridges, I can set up Simple printer troubles. * Sending Quotation on the Costumer * Sending emails and report to the reporting managers. * Handling petty cash and cash vouchers when needed * Arranging Deliveries to the costumers. * Making a site visit to possible customers and gather enough information’s and details. * Ensure high levels of customer satisfaction through excellent sales service * Assess customer’s needs and provide assistance and information on product features * “Go the extra mile” to drive sales * Maintain in-stock and presentable condition assigned areas * Actively seek out customers in store * Remain knowledgeable on products offered and discuss available options * Cross sell products * Team up with co-workers to ensure proper customer service * Build productive trust relationships with customers * Excellent customer communication Skills * Experience working the busiest retail days of the year * Reliable and dependable worker * Some personnel training experience * Works well as part of a retail sales team |
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**Educational Attainment**

**Bachelor of Science in Business Administration**

Asian College of Science and Technology

Baliuag Bulacan Philippines

2001-2006

**High School Diplomas**

Alexis Santos High School

Liciada Bustos Bulacan Philippine

1997-2001

**Personal Profile**

Age : 40

Civil Status : Married

Birthday : November 19 1984

Height : 5’6

Weight : 75Kls