



ANIL CHOUDHARY

Retail Sales Professional

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Doha, Qatar

EDUCATION

MBA – Marketing
Sikkim Manipal University
2013 – 2015

Bachelor of Arts
Jammu University
2009– 2011

EXPERTISE

- Retail Operations
- Customer Service
- Inventory management
- Analytical Skills
- Communication Skills
- Visual Merchandising
- Negotiation skills

LANGUAGES

- English
- Hindi
- Urdu
- Punjabi

**Note: Valid transferrable Visa
with NOC available**

PROFILE

A seasoned retail expert with comprehensive experience in all facets of retail operations, including sales, customer service, merchandising, and inventory management. I have a proven track record of enhancing customer satisfaction, optimizing inventory processes, and driving sales growth.

WORK EXPERIENCE

Perona – Delhi, India

Senior Sales Executive

2020 – 2024

- Provide the highest standards of customer service by demonstrating excellent knowledge of products and services.
- Assist walk-in clients with their queries and orders, and forward the information to the Estimation Department for encoding and processing.
- Ensure the highest standards of merchandising and housekeeping standards are maintained in store at all times
- Manage and expand client relationships, including acquiring new clients
- Communicating effectively with management regarding sales performance, challenges, and opportunities.

Mango – Delhi, India

Sales Executive

2017 – 2020

- Build and maintain strong relationships with customers, understanding their needs and providing tailored solutions.
- Meet or exceed sales targets and quotas by actively seeking out new sales opportunities and closing deals.
- Develop a deep understanding of the products or services being sold, and effectively communicate their benefits to customers.
- Maintain accurate records of sales activities, customer interactions, and progress towards sales targets.
- Provide post-sales support and follow up with customers to ensure satisfaction and repeat business.