



JUNAID OVINGAL

Career Objective

Dynamic, organized and skilled **HEALTH AND BEAUTY DEPARTMENT** with 2 years of experience at **LULU HYPERMARKETS** and Sales man cum Merchandiser with 1 year of experience at **WILLFLY TRADING** looking for an opportunity with your esteemed organization.



+974-5112 5898



junaidovingal@gmail.com



Al Mansoura, Doha, Qatar

Education

- **SSLC**
Board of public Examination, Kerala, India
- **PLUS ONE, PLUS TWO**
Board of Higher Secondary Examination, Kerala, India
- **Diploma**
Refrigeration & Air Condition Engineering Technology institute of Technology Kerala, India

Personal information

- | | |
|-------------------|--------------------------|
| • Nationality | • Indian |
| • Gender | • Male |
| • Date Of Birth | • 12/05/1997 |
| • Marital Status | • Married |
| • Passport No | • T1849065 |
| • Issue | • 14/01/2019 |
| • Validity | • 13/01/2029 |
| • Place Of Issue | • Thrissur |
| • Languages Known | • English, Hindi, Arabic |

Experience

**HEALTH AND BEAUTY DEPARTMENT AT
LULU HYPERMARKET LLC
11/2020 - 11/2022 FUJAIRAH, UNITED ARAB EMIRATES**

Main Contributions:

- Retrieve orders according to quantity, size, etc. ensuring accuracy. Build pallets with orders and position them to loading docks. Wrap orders before loading on trucks.
- Re-stock inventory manually or with warehouse equipment. • Keep records of completed orders.
- Adhere to health & safety policies and quality standards. Delivers high-quality products to our customers in a safe, courteous, and timely manner.
- Establishes and maintains outstanding relations with customers. Contact customers to confirm delivery details.
- Maintains delivery logs and records.

**SALESMAN cum MERCHANDISER WILLFLY
TRADING
SINCE 06/2023- 06/2024 DOHA, QATAR**

Main Contributions:

- Responsible for managing the sales and merchandising targets and objectives set for the assigned products.
- Achieve revenue targets and optimum SKU-wise distribution across all specified outlets as assigned by the Sales Manager.
- Implement and ensure effective merchandising and visibility standards as per the planogram, POS materials/price tags.
- Maintain good rapport with customers - key management staff of retailers in the assigned territory.
- Update the customer on new listings, product information, bar codes etc.

Skills

- Pallet Arrangement
- Pick Lists
- Order Picking and Processing
- Product Picking
- Customer Service
- Strong negotiation skills
- Establishing relationships