



LOUIE GARCIA AZAS

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CAREER OBJECTIVE

Sales Associate with 8+ years of experience in retail environments. Recognized for ability to communicate with customers and provide exceptional service that ensures client retention and positive feedback. Proven ability to increase sales through upselling techniques as well as implement additional processes that drive profitability.

WORK EXPERIENCE

SALES ASSOCIATE

February 2017 – Present

Zarabi Department Store

Wathnan Mall - Doha, Qatar



- Coordinates assigned sales activities.
- Reaching Store Sales Quota given by the Management.
- Assist customers to their needs and give wide-satisfaction service.
- Organize, Clean and neat items. Eye-catching displays.
- Work directly with the team supervisor to ensure all sales operations run seamlessly.
- Dealing with clients and build strong and profitable relationships that benefit the company.
- Maintain proper and organized files for product and cash.
- Maintain sales records and prepare sales activity reports.
- Record the daily & weekly progress report.
- Encourage repeat business with existing customers.
- Preparing and organizing Special Promotions Items and display.
- Recording Fast-selling items.
- Contribute new ideas, new items and techniques to be more effective sales.
- Inventory of stocks

SALES ASSOCIATE**April 2015 - October 2015****SM Department Store (Sports Central)****Las Pinas City, Philippines****QUALIFICATION**

As you seek a well-prepared and qualified candidate to join your successful organization, please review and consider my qualifications.

- 8 years' experience in Retail Industry
- Fluent in English and Basic Arabic knowledge
- Cross-Selling
- Up and Cross-selling
- Eagerness and positivity to my job responsibilities
- Fast learner and willing to explore new things and challenges.
- Goal oriented and optimistic
- Self-motivated and dependable.

EDUCATIONAL BACKGROUND**BACHELOR OF SCIENCE IN AUTOMOTIVE****Sorsogon State****College Graduate****2010 (4 years)****Sorsogon City, Philippines****PERSONAL INFORMATION**

Date of Birth: September 30, 1989

Citizenship: Filipino

Religion: Roman Catholic

Marital Status: Married

I hereby certify that the above given information is true and correct to the best of my knowledge and belief

LOUIE GARCIA AZAS***Applicant***