



OMAR ALKAFAWREEN

Sales Representative

CONTACT

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Al-Aqaba , Jordan



EDUCATION

2014- 2018

BACHELOR'S DEGREE IN SOFTWARE ENGINEERING
AL-HUSSEIN BIN TALAL UNIVERSITY – MA'AN,
JORDAN.
GPA : GOOD AVERAGE.

INTERESTS

- Retail & Consumer Behavior
- Sales Strategies & Negotiation
- E-commerce & Online Sales
- Technology & Software Development

LANGUAGE

English : Upper-intermediate (B2)

Arabic : Bilingual / Proficient (C2)

ABOUT ME



06/03/1997

Sales professional with 7+ years of experience in retail and store management, particularly in the building materials sector.

Currently based in Jordan and seeking new opportunities in the Gulf region. Proven track record in sales growth, customer service, and team leadership, with strong adaptability and a focus on achieving results.

EXPERIENCE

Jan 2017 - Present

SALES MANAGER

Alkafaween Est for Building Materials, Aqaba

- Led sales and store operations with a focus on increasing revenue and optimizing performance
- Provided high-level customer service and led sales teams toward achieving targets
- Developed strong relationships with clients and adapted to dynamic business needs
- Delivered consistent results in high-pressure environments

SKILLS

- Strong knowledge in Information Technologies
- Excellent English communication skills (speaking, reading, writing)
- Advertising and marketing awareness
- Hardworking and result-driven

SUMMARY

I'm actively seeking new opportunities , where I can bring my energy, leadership, and sales expertise to the next level. I'm ready to add value from day one and make a strong impact.