



Jonash Alfonso Semillano

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09777563512

*Present Address:*  
BUROT, TARLAC 2300, Tarlac, Philippines

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## Basic Information

<b>Age</b> 25	<b>Birth Date</b> Oct 24, 1999	<b>Gender</b> Male	<b>Civil Status</b> Single
<b>Height (cm)</b> 186	<b>Weight (kg)</b> 70	<b>Nationality</b> Filipino	<b>Religion</b> Christianity - Catholic

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## Work Experience

*I have been working for 3.74 years*

Jul 2022 - May 2024  
(1 Year, 10 Months)

### TECHNICIAN/SALES REPRESENTATIVE

NWOW TARLAC  
Automobile / Vehicle  
TARLAC CITY

#### Job Responsibilities:

Assemble new bikes and perform quality control checks  
Repair e-bikes to the highest of standards; assessing wear and tear, accidental damage  
Communicate with our customer service team to schedule customer appointments  
Be customer service oriented and personable as you are  
Assist with maintaining a consistent inventory; ordering parts when necessary  
Create feedback loops with the relevant stakeholders; improving and iterating on our existing processes and policies

Jun 2020 - Mar 2022  
(1 Year, 9 Months)

**SALES CLERK/MERCHANDISER**  
CITI HARDWARE  
Retail / Merchandise  
CAPAS, TARLAC

- Monitoring sales and identifying any losses or stock wastage
- Working with suppliers and distributors to negotiate prices and order large volumes
- Collaborate with executives, marketers and salespeople to set prices that are good for the market and profit
- Getting to know the customer base and understanding their motivation and sales drivers
- Reviewing customer feedback to predict sales trends and seasonal stock demand
- Briefing staff on stock display and rotation to ensure every space is optimized
- Researching and monitoring industry trends and consumer behavior to anticipate demand and changes in buying patterns
- Making predictions based on sales data, customer feedback and market trends
- Assessing the effectiveness of different product displays and store layouts on sales figures
- Reviewing competitors, including pricing, profit, marketing and other progress

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## Educational Attainment

Mar 2018 - May 2020

**TARLAC STATE UNIVERSITY**  
Bachelor's / College Degree  
BACHELOR OF SCIENCE IN INFORMATION TECHNOLOGY

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## Government Documents

**Passport**

**ID Number:** P0227829C  
**Place of Issue:** DFA ANGELES  
**Date of Expiration:** May 24, 2032