



KALANDAR AFREED

SALES

Contact

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Address: Doha, Qatar

Visa Status: Permanent Visa

Education

Bachelor of Commerce

Sri Devi College of Business
Management
2018- 2022

Higher Secondary

St. Aloysius college
2016 - 2018

Skills

- Sales monitoring
- Handling electronics division
- Sales support
- Customer relationship building
- Peach tree
- Promotional item design
- Microsoft Office (Word, Excel, PowerPoint)
- Tally ERP 9.0
- Quick books

Language

- English
- Hindi
- Malayalam
- Kannada
- Tamil
- Arabic

About Me

Accomplished sales support professional with a strong background in handling electronics divisions and achieving sales targets. Expertise in customer relationship building, sales opportunity identification, and sales monitoring. Proficient in Microsoft Office, Tally ERP 9.0, Peach Tree, QuickBooks, and Wings, complemented by skills in promotional item design. Known for being pro-active, organised, and a team player. Aspires to leverage skills in a dynamic environment to drive business growth and enhance customer satisfaction.

Experience

2022 – 2025

Sales Promoter

Yaquby store| Lulu Gharaffa

- Handling electronics division for the visibility of Product display.
- Support the Sales supervisor in executing sales on the floor.
- Build customer relationships through excellent service follow up delivery and refilling the counter display items.
- Identify potential sales opportunities, changing price update and during promotion.
- Focus on achieving floor sales targets through monthly.
- Monitor floor sales on electronics division and electrical division.
- Assist in designing promotional item and campaigns, display arranging.

Declaration

I hereby declare that the above information furnished here is true to that of my knowledge and belief.