



MOSNI AHAMED

Manager & Supervisor

EDUCATION

2009 - 2011

**COMPLETED DIPLOMA IN COMPUTER
HARDWARE ENGINEERING WITH
NETWORKING**

at Turnkey Institution

2012 - 2014

**COMPLETED DIPLOMA IN
INFORMATION TECHNOLOGY**

at ESOF Metro Campus

SKILLS

- Sales & Target Achievement
- Team Leadership & Training
- Customer Service Excellence
- Inventory & Stock Control
- Product Knowledge
- Time Management
- Visual Merchandising
- Supplier & Vendor Coordination
- Problem Solving
- Reporting & Analysis
- Proficiency in Microsoft Suit
- CRM Software

LANGUAGES

- English
- Tamil
- Arabic
- Sinhala

CONTACT

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📍 Madinah Khalifa North, Qatar

PROFILE INFO

Experienced Retail and Sales Manager with a solid background in store operations, team leadership, and customer engagement. Successfully managed a building materials store, overseeing sales performance, inventory control, and day-to-day operations in a competitive market. Previously served as a department supervisor in a major international retail chain, leading staff, optimizing merchandising, and ensuring excellent customer service. Proven track record in driving sales growth, developing high-performing teams, and maintaining strong relationships with clients and suppliers.

EXPERIENCE

STORE MANAGER

2023 - 2025

NLH BUILDING MATERIALS

- Manage daily store operations and staff performance.
- Achieve sales targets and ensure excellent customer service.
- Oversee inventory, stock levels, and supplier coordination.
- Train and supervise store team members.
- Maintain store cleanliness, safety, and organization.
- Handle customer inquiries and resolve issues promptly.
- Prepare sales reports and assist with budgeting.

DEPARTMENT SUPERVISOR

2015 - 2023

VIRGIN MEGASTORE - QATAR

- Supervise daily operations of the electronics department, ensuring smooth workflow.
- Lead, train, and motivate team members to achieve sales targets.
- Maintain high product knowledge on electronics like smartphones, laptops, audio gear, and accessories.
- Ensure accurate stock levels, handle inventory replenishment, and coordinate with the warehouse.
- Track department sales performance and report to store management.
- Ensure adherence to company policies and health & safety standards.

ACHIVEMENT

- Increased monthly store sales by 20% through improved product placement and upselling strategies.
- Negotiated better deals with suppliers, improving profit margins on key materials like cement and steel.
- Led a successful promotional campaign that increased foot traffic to the department by 25%.