Mohamed thowpik

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Address: 263/B Rahmaniya Puram, 7th Street

Kadayanallur, India



Objective:

A motivated and customer-focused Salesman with over 3 years of experience in retail, seeking to leverage expertise in sales and product knowledge to contribute to a dynamic retail team. Committed to delivering exceptional customer service and driving sales growth in a fast-paced environment.

Job Experience

Saravana Stores Salesman January 2021 - July 2023 Engaged with customers to understand their needs and recommend

Engaged with customers to understand their needs and recommend suitable products. Managed cash transactions and maintained sales records. Assisted in training new sales staff and ensured they were knowledgeable about store products. Contributed to a 15% increase in sales by implementing effective upselling techniques.

Ansar Gallery Qatar Salesman Currently Working October 2023 - 2024

Specialized in selling home and kitchen appliances, as well as mobile phones and accessories. Provided excellent customer service, helping customers find products that best fit their needs. Managed inventory and restocked items as needed. Assisted in setting up promotional displays to increase product visibility.

Education

Institution: Daruassalam Higher Secondary School

Major:School Of Higher Secondary Education

Percentage:75

Year of Passing:2018

Institution: Kalasalingam University, India

Major: Bachelor of Business Administration

Percentage:80

Year of Passing:2021

Skills

Sales and Customer Service Inventory Management Product Knowledge (Home Appliances, Kitchen Appliances, Mobile Phones,

Mobile Accessories) Effective Communication Upselling Techniques

Strengths

Strong communication in multiple languages Customer-focused service Team-oriented Quick

adaptability Effective problemsolving Efficient time management Attention to detail

Hobbies

Watching Movies: Enjoy analyzing various film genres and storytelling techniques. Playing Cricket: Active

participant in local cricket matches, demonstrating teamwork and strategic thinking.

Personal Details

Date of Birth: 18/10/2001

Gender: male

Marital Status: single Nationality: indian

Languages Known: Tamil (Fluent) English (Fluent) Hindi (Fluent)

Malayalam (Fluent) Arabic (Manageable)

Declaration

I hereby declare that the information provided above is true and correct to the best of my knowledge and belief.

Place: Qatar

Date: 28/08/2024